

# The Top 600 Specialty Contractors List

October 11, 2010

The recession took a brutal toll on many large specialty contractors and subcontractors as they burned through backlogs built up in the boom years. The economic impact is clear: ENR's Top 600 Specialty Contractors had a combined revenue of \$72.55 billion in 2009, down 16.6% from 2008. Of the 536 companies on this year's list that also submitted surveys last year, 414 saw declines in revenue in 2009, while 117 had increases in revenue. They expect more of the same in 2010.



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By Gary J. Tulacz

# Hanging On Despite Hard Times

**In this recession, most large specialty contractors and subs are willing to sacrifice the top line to preserve a healthy bottom line**

For many firms in the construction industry, the market recession is well into its third year, and most executives believe it shows no signs of abating. Specialty contractors and subcontractors have been hit particularly hard; few had healthy backlogs to tide them over for an extended period of time.

Many large specialty contractors have gone into survival mode, accepting lower revenue levels, pursuing only those projects that make sense and only working with customers and partners they trust.

The impact of the downturn can be measured by the results of the ENR Top 600 Specialty Contractors survey. The Top 600 as a group had contracting revenue of \$72.55 billion in 2009, a drop from \$87.02 billion, or 16.6%, for the group in 2008.

The scale of the downturn can be seen in the individual responses to the Top 600 survey. A total of 536 companies on this year's Top 600 also sent in surveys last

year. Of that group, 414 saw a drop in 2009 revenue from 2008 levels. Only 117 firms had increased revenue levels—barely one in five grew in 2009—while five had revenue that was essentially flat.

Most specialty contractors believe there will be no major turnaround any time soon. “I don’t see things getting any worse—just more of the same,” says Tony Guzzi, president of EMCOR Group. “People are prepared to deal with the slow market for the next 12 to 18 months.”

“There isn’t any light switch that will come on to turn around the market,” says Mark Rondeau, manager of business development for Dunkin & Bush. “We were hoping for a turnaround in September 2010, but now we are looking to September 2011,” says John Boncher, recently-appointed chief executive officer of Cupertino Electric. However, he says predicting the market is difficult at this point. “Going out any farther than the

## THE TOP 600 SPECIALTY CONTRACTORS

2010 TOP 600 AT A GLANCE				
VOLUME				
	2009 (\$ MIL.)	2008 (\$ MIL.)	% CHANGE	
REVENUE	72,554.0	87,016.3	-16.6	
NEW CONTRACTS	60,856.1	75,013.0	-18.9	
MARKET ANALYSIS				
TYPE OF WORK	REVENUE \$ MIL.	PERCENT OF TOTAL		
BUILDING	35,216.8	48.5		
HAZARDOUS WASTE	748.1	1.0		
INDUSTRIAL	3,536.8	4.9		
MANUFACTURING	4,751.7	6.5		
OTHER	2,105.0	2.9		
PETROLEUM	5,732.8	7.9		
POWER	8,488.1	11.7		
SEWER/WASTE	2,041.4	2.8		
TELECOMMUNICATIONS	4,158.6	5.7		
TRANSPORTATION	4,947.7	6.8		
WATER	826.9	1.1		
PROFITABILITY				
	NUMBER OF FIRMS REPORTING		AVERAGE % OF	
	PROFIT	LOSS	PROFIT	LOSS
FIRMS REPORTING	532	39	7.3	NA
SPECIALTIES				
TYPE OF WORK	REVENUE \$ MIL.	PERCENT OF TOTAL		
ASBESTOS ABATEMENT	551.8	0.8		
CONCRETE	4,658.6	6.4		
DEMOLITION/WRECKING	940.5	1.3		
ELECTRICAL	19,134.2	26.4		
EXCAVATION/FOUNDATION	2,255.6	3.1		
GLAZING/CURTAIN WALL	1,515.8	2.1		
MASONRY	677.4	0.9		
MECHANICAL	16,169.6	22.3		
PAINTING	873.9	1.2		
ROOFING	1,680.1	2.3		
SHEET METAL	992.1	1.4		
STEEL ERECTION	1,044.7	1.4		
UTILITY	4,105.4	5.7		
WALL	2,914.8	4.0		
OTHER	15,039.5	20.7		
NA=NOT AVAILABLE				

current project cycle is just guesswork.”

**Two Markets**

The recession has forced a tough decision: Bid for quantity or quality. “It takes some real courage to shrink your top line,” says Guzzi. EMCOR’s revenue was down last year from 2008, and the firm reluctantly laid people off. “But the alternative was to chase anything, and we have been trying really hard not to take bad jobs,” he says.

Many larger contractors are becoming more selective in the projects they pursue. “There are two markets out there: a price-driven market and a value-driven market,” says Dave Suder, CEO of KHS&S. He says his firm avoids the hard-bid market because of the risks to the bottom line.

“You have to learn to say no to bad deals in bidding, where the [firm that makes the] biggest mistake wins the job,” says Charlie Bacon, CEO of Limbach Facility Services. He says the firm recently was invited by a general contractor to partner on a project, but the GC said the owner insisted on bringing in a dozen other bidders. “We appreciated the offer, but we had to decline,” Bacon says.

Times are tough, but some say the sense of doom and gloom may be overblown. “People tend to go into a recession as optimists, believing that things will turn around quickly,” says E. Colette Nelson, CEO of the American Subcontractors Association, Alexandria, Va. However, she says once a recession lengthens, people in the construction industry tend to turn pessimistic until a recovery is well under way. She says people are beginning to get work.

Many subs say that there still is work out there. “The difference between this market and the one in the early 1990s is that there is work to bid this time around,” says Suder. He notes that the total U.S. market still is about \$900 billion. He says KHS&S’s market is on par with what it was in 2004. “We thought 2004 was a really good year. You just have to do your job, and your revenue will be what it will be,” he says.

On the industrial-services side, it is no different. “Capital spending is down, but

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— CHARLIE BACON, CEO  
Limbach Facility Services

people still need gasoline and they still need power, so our customers still have to keep their industrial infrastructure maintained,” says Rondeau.

“There is work around, but the prices on the smaller projects are very competitive,” says J. Robert Mann, chairman of E-J Electric Installation. He says E-J Electric is tracking several large, complex projects coming up for bid in New York City where few electrical subcontractors have the size and expertise to tackle the job. E-J Electric is part of the team that won the job to build the Barclays Center in Brooklyn.

There are some signs of an uptick in the market. “We are seeing the pipeline improve. We tracked a 22% increase in opportunities in the last quarter,” says Bacon. He concedes this activity does not constitute a recovery, but it is a positive indicator.

Many firms look with skepticism at federal stimulus packages. Guzzi says the \$50-billion infrastructure stimulus bill proposed last month would not be enough to affect the market. “The commercial market is dead, and there’s not enough money ... on the federal and state level to take up the slack,” says Mike Taylor, executive director of the National Demolition Association, Doylestown, Pa.

Guzzi says American corporations have an estimated \$1.8 trillion in cash on hand. “Once there is more certainty on federal tax and energy policy, some of that

money may start being spent on hiring and capital programs,” Guzzi says. “Public spending will not end the market recession. Private spending will.”

Some firms have been able to avoid some of the impact of the recession thanks to the markets they serve and the services they provide. M.C. Dean managed to increase its revenue in 2009 despite the downturn. “We did this by being diverse in both the buildings and infrastructure markets,” says CEO Bill Dean, noting the firm just won a major life-safety contract with the Metropolitan Atlanta Rapid Transit Authority.

Dean also notes that his firm has had major successes in the manufacturing market in the South. “That has made up for the falloff in the commercial market.” Further, M.C. Dean has won some big contracts in the health-care market.

Another firm that has been helped by its diversity is Southland Industries. “We now do more business outside of our home state of California than within it,” says Ted Lynch, regional president.

Southland has benefited from the fed-

eral building boom, but it also has a substantial presence in the health-care and education markets, Lynch says. For example, the firm was part of the design-build team that recently won the \$500-million hospital project at Fort Hood in Texas.

**Mergers and Acquisitions**

The recession has many owners of specialty contractors looking to get out of the business, rather than going through tough times one more time. But owners looking to sell have seen multiples fall rapidly, devaluing the equity in their firms. Thus, while these owners may want to cash in and get out, they are reluctant to do so at rock-bottom prices, which has caused a falloff in the amount of transactions.

However, Guzzi of EMCOR believes the industry is nearing a tipping point on M&A activity. He says many owners were waiting for the market to get better to sell at a higher multiple, but they now believe the turnaround may be two to three years away. “They may not want to wait that long,” he says.

Some say European money will continue to enter the U.S. market. Andy Walker, CEO of Nicholson Construction, says European firms recently have acquired several heavy and civil contractors in the New York City area, including Secaucus, N.J.-based Schiavone Construction by Spain’s Grupo ACS and Holmdel, N.J.-based E.E. Cruz by Germany’s Hochtief.

Some firms are holding fast. “We are a group of roofing executives with 30-plus years in the industry, not a roll-up,” says Richard M. Nugent, CEO of Nations Roof. “We have no interest in buying other roofers. When we expand, we do start-up offices.” He says the cost and risk of starting up in a new location make expansion a bad idea in this market.

**Holding On**

For the past 18 months, industry executives have been predicting the recession and aggressive bidding would cause a wave of contractor failures; however, there has been little evidence of widespread bankruptcies. “We have seen a couple of

ELECTRICAL							
RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-'09	RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-'09
1	EMCOR GROUP INC.	1,664.4	-30	26	GUARANTEE ELECTRICAL CO.	179.0	+13
2	ROSENDIN ELECTRIC INC.	658.0	-26	27	PARSONS ELECTRIC	172.5	-18
3	M.C. DEAN INC.	642.5	+32	28	WALKER ENGINEERING INC.	162.8	-24
4	INTEGRATED ELECTRICAL SERVICES INC.	638.4	-20	29	E-J ELECTRIC INSTALLATION CO.	151.0	-13
5	MYR GROUP INC.	631.2	+2	30	GAYLOR INC.	144.3	-20
6	FISK	625.0	+38	31	REDWOOD CITY ELECTRIC INC.	140.4	-22
7	BERGELECTRIC CORP.	423.3	-10	32	CONTINENTAL ELECTRICAL CONSTRUCTION CO.	140.0	-42
8	MMR GROUP INC.	385.0	+20	33	GILL-SIMPSON	139.5	+93
9	THE NEWTRON GROUP LLC	365.0	-5	34	TRI-CITY ELECTRICAL CONTRACTORS INC.	133.0	-30
10	TRULAND SYSTEMS CORP.	350.3	+15	35	HATZEL & BUEHLER INC.	132.0	-12
11	GREENSTAR SERVICES CORP.	347.2	-9	36	CLEVELAND ELECTRIC CO.	131.7	+1
12	HELIX ELECTRIC INC.	343.0	+1	37	INGLETT & STUBBS LLC	129.2	-9
13	CUPERTINO ELECTRIC INC.	305.0	-23	38	THE STATE GROUP	128.5	-20
14	MORROW-MEADOWS CORP.	279.0	+4	39	FREESTATE ELECTRICAL SERVICE CO.	125.5	NA
15	ALDRIDGE ELECTRIC INC.	272.2	+10	40	WELLINGTON POWER CORP.	124.0	+67
16	SACHS ELECTRIC CO.	263.5	-10	41	YTG LLC	123.9	-27
17	MASS. ELECTRIC CONSTRUCTION CO.	262.5	+5	42	NEW RIVER ELECTRICAL CORP.	109.7	-26
18	WAYNE J. GRIFFIN ELECTRIC INC.	238.7	-1	43	SULLIVAN & MCLAUGHLIN COS. INC.	108.1	-16
19	HUNT ELECTRIC CORP.	231.6	+10	44	VALLEY ELECTRIC CO. OF MOUNT VERNON INC.	107.0	NA
20	ISC	223.0	+8	45	LUDVIK ELECTRIC CO.	104.2	+18
21	FAITH TECHNOLOGIES INC.	219.0	-4	46	SPRIG ELECTRIC	104.0	NA
22	MILLER ELECTRIC CO.	214.3	-28	47	ARDENT SERVICES	103.4	-18
23	CACHE VALLEY ELECTRIC CO.	195.6	-7	48	COCHRAN INC.	101.7	NA
24	UNITY INTERNATIONAL GROUP INC.	189.4	-11	49	API GROUP INC.	99.9	-11
25	MOTOR CITY ELECTRIC CO.	182.0	-31	50	QUANTA SERVICES INC.	99.5	+32

NA=NOT AVAILABLE

MECHANICAL							
RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-'09	RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-'09
1	EMCOR GROUP INC.	2,441.1	-14	26	SAUER INC.	139.0	-8
2	COMFORT SYSTEMS USA INC.	1,117.6	+9	27	MURRAY CO.	136.0	-5
3	ACCO ENGINEERED SYSTEMS INC.	525.0	-14	28	MCCARL'S INC.	131.0	-9
4	SOUTHLAND INDUSTRIES	445.0	-6	29	UNIVERSITY MECHANICAL CONTRACTORS INC.	130.0	+41
5	HARDER MECHANICAL CONTRACTORS INC.	367.0	+38	30	CORVAL GROUP INC.	129.7	+49
6	MCKINSTRY	350.5	-16	31	HILL MECHANICAL GROUP	126.9	-33
7	API GROUP INC.	312.1	-11	32	MACDONALD-MILLER FACILITY SOLUTIONS	124.0	NA
8	TDINDUSTRIES	299.0	-8	33	ELKHORN HOLDINGS INC.	120.3	+7
9	NOOTER CONSTRUCTION CO.	289.8	+3	34	JOHN W. DANFORTH CO.	115.6	+8
10	LIMBACH FACILITY SERVICES LLC	246.4	-17	35	PIERCE ASSOCIATES INC.	114.3	+39
11	KINETICS	238.4	-28	36	WORTH & CO. INC.	114.2	+14
12	MMC CORP.	233.5	+21	37	CECO CONSTRUCTION GROUP	113.9	+15
13	MURPHY CO. MECHANICAL CONTRACTORS & ENGRS.	224.2	-16	38	J.C. CANNISTRARO LLC	112.0	-13
14	CRITCHFIELD MECHANICAL INC.	205.2	+88	39	A.O. REED & CO.	111.5	+10
15	U.S. ENGINEERING CO.	202.0	+13	40	HARRIS COS.	106.6	NA
16	W.E. BOWERS	196.5	+4	41	COASTAL MECHANICAL GROUP	106.2	-26
17	IVEY MECHANICAL CO.	195.0	+5	42	THE STATE GROUP	105.1	-17
18	JOHN E. GREEN CO.	189.5	-19	43	SCHECK INDUSTRIES	104.6	-10
19	J. F. AHERN CO.	181.2	-15	44	YEAROUT MECHANICAL INC.	102.2	+9
20	BRANDT	177.6	-23	45	BAHNSON HOLDINGS INC.	98.5	-24
21	TITAN CONTRACTING/HORN INDUSTRIAL SERVICES	175.0	+8	46	HERMANSON CO. LLP	98.0	-4
22	RK MECHANICAL INC.	164.9	+12	47	LETSOS CO.	97.0	+6
23	APOLLO SHEET METAL INC.	150.0	NA	48	MECHANICAL INC.	96.1	-33
24	FRESH MEADOW MECHANICAL CORP.	145.8	-22	49	UNIVERSAL PLANT SERVICES INC.	94.3	NA
25	GREENSTAR SERVICES CORP.	145.6	-10	50	WARWICK PLUMBING & HEATING	92.3	-10

NA=NOT AVAILABLE

contractor failures and some that have had their credit lines pulled, but I thought we would see more," says Bacon. Sureties don't see a wave of firms going out of business any time soon, says Bacon.

Many contractors have maintained good business practices, but others have been bidding wildly. Suder saw a bid spread for a school drywall contract that ranged from \$1.5 million to \$3.6 million. "How do you leave that much on the table in a 3%-margin business?" he says.

Owners and GCs are growing increasingly wary of subcontractors' financial health. "Clients are looking for more prequalification and background checks," says Burt Fried, chairman of LVI Services. While subs once would have had to complete a one-page form, prequalification forms now can run to a dozen pages of detailed questions, he says.

ASA is conducting workshops on how subs can present themselves effectively to GCs and owners. "The prequalification document is not just a piece of paper but a means to sell yourself," says Nelson.

For some, this increased scrutiny is

welcome. "We like it because maybe it will help weed out some of the less reliable general contractors," says Walker of Nicholson Construction.

Many subs say the surety market is tightening up. "Bonding is tight, and sureties are making you dot all the i's and cross all the t's, but that benefits the healthy contractors and is good business," says Mann of E-J Electric.

Unlike the past couple downturns, there have been fewer complaints about predatory practices by general contractors during this recession. "The major GCs are being really fair," says Mann. "GCs are requiring competitive pricing, but they also appreciate quality and are willing to pay a little more for it," Mann says. "Owners are beating up on everyone, so GCs and subs see that they are all in the same boat and are working together," adds Boncher.

Nelson thinks there are not as many predatory practices being used by GCs during this recession as compared to past downturns, saying, "It is not as pervasive, but it still is going on." Nelson cautions

that subs should be careful if contract requirements or conditions look too onerous. "Sometimes, the best jobs are the ones you never took."

Nicholson Construction's Walker agrees, saying, "The bad guys [among GCs] are getting worse, and the good guys are under pressure to push subs." He says some GCs are attempting to cut costs and retain profits by self-performing the more simple tasks they used to sub out. "That isn't always the wisest decision."

A buyers' market is tilting the playing field. "Owners are taking a much tougher stance on things like change orders," says Boncher. "Whenever the issue comes up, the first word out of their mouths seem to be 'no.'" He says GCs and subs have to spend increasing amounts of time and effort to get paid for changes. "So those contractors that bid low and hope to make it up on change orders risk getting into trouble," Boncher says.

But ASA's Nelson warns that strict contract enforcement by owners can cut both ways. "With margins so tight, GCs and subcontractors may also be less will-

MASONRY			
RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-'09
1	WESTERN CONSTRUCTION GROUP	56.0	-33
2	MCGEE BROTHERS CO. INC.	48.1	-51
3	SUN VALLEY MASONRY INC.	46.0	-37
4	SEEDORFF MASONRY INC.	43.9	-11
5	POMPANO MASONRY CORP.	42.2	+26
6	GULF SHORES CONSULTING & ACQUISITIONS LLC	41.7	NA
7	C.A. LINDMAN COS.	40.5	-16
8	WILKS MASONRY CORP.	35.2	-23
9	LUCIA LLC	33.4	+67
10	WASCO INC.	33.3	-22
11	PYRAMID MASONRY CONTRACTORS INC.	27.4	-35
12	B.W. DEXTER II INC.	24.8	+35
13	DEE BROWN INC.	24.4	-22
14	FRED KINATEDER MASONRY	22.3	+10
15	JOHN J. SMITH MASONRY CO.	21.5	-8
16	NORTHLAND CONCRETE & MASONRY CO. LLC	20.5	-51
17	OLD NORTH STATE MASONRY LLC	18.1	-8
18	MASONRY ARTS INC.	17.9	-54
19	THE WITMER GROUP	16.5	-19
20	ZIOLKOWSKI CONSTRUCTION INC.	15.4	-36

NA=NOT AVAILABLE

CONCRETE			
RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-'09
1	BAKER CONCRETE CONSTRUCTION INC.	912.0	+19
2	STRUCTURAL GROUP	429.0	-1
3	CECO CONSTRUCTION GROUP	314.6	-34
4	UNITED FORMING INC.	176.3	-27
5	KEYSTONE CONCRETE PLACEMENT	170.0	-36
6	GATE CONSTRUCTION MATERIALS GROUP	168.0	-41
7	GULF SHORES CONSULTING & ACQUISITIONS LLC	166.6	NA
8	SCHUSTER CONCRETE CONSTRUCTION	133.0	+49
9	BOMEL CONSTRUCTION CO. INC.	120.0	-63
10	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC	117.2	-53
11	MCHUGH CONCRETE CONSTRUCTION	117.0	-45
12	CAPFORM INC.	115.3	-26
13	S&F CONCRETE CONTRACTORS INC.	111.0	-28
14	T.B. PENICK & SONS INC.	105.0	-3
15	HIGH CONCRETE GROUP LLC	103.6	-16
16	S.B. BALLARD CONSTRUCTION CO.	91.0	-29
17	SUNTEC CONCRETE	85.0	-26
18	CONCRETE STRATEGIES LLC	72.0	+20
19	SOUTHLAND CONCRETE CORP.	70.5	-36
20	WESTERN CONSTRUCTION GROUP	64.6	-19

NA=NOT AVAILABLE

ing to perform courtesy changes that may cut into their bottom lines, the way they did in the past," she says.

### Managing for Success

Bacon of Limbach cautions that subs must get smarter about managing their companies to survive, saying, "You don't succeed simply by bidding lower. You have to improve efficiency." Limbach has been implementing a variety of lean construction practices, including the use of building information modeling and working with designers, general contractors and suppliers on how to squeeze waste out of the process.

Many firms have learned lessons from the past that they are now applying to the current downturn. For example, the sudden spike in steel prices seven years ago hit The Williams Group hard, and the firm struggled for several years before coming back to financial health. "We have consolidated our fabrication work and have strategically upgraded our equipment to help," says Marianne Pastor, vice president. "We have been very methodical in what we bid on and how we deal with suppliers." The company is sticking to what it does best, she says. "Now it is critical to shepherd your resources and not

try to be all things to all people."

For many specialty contractors, decisions made years ago are paying off now. "We [prepared] ourselves ... for bad times six to seven years ago by diversifying," says Walker. By providing a broad variety of product lines and expanding geographically, Nicholson has been able to do well in a down market, according to Walker. "I pity firms with just one specialty in a limited geographic market," he says.

Limbach is improving efficiency by using prefabrication and off-site system assembly. "We can now complete up to 40-ft mechanical sections and ship them to the site on tractor-trailers to hang on site," says Bacon. He says this process is not only more efficient but safer.

LVI is another firm that is making a few changes to improve efficiency. "We have been asked by clients to take on more responsibilities," says Fried. In the past, for example, LVI would sub out many tasks. "We are now doing more self-perform. It reassures the client on scheduling and process, and it avoids factoring in double margins into bids," he says.

LVI is one of the many firms making moves to expand into other markets. To this end, on Sept. 27, the company appointed as president and CEO Scott State,

who is the former CEO of MACTEC, an Alpharetta, Ga.-based engineering firm. "We are moving into the power, industrial and hydrocarbon markets, and Scott's experience at MACTEC in those markets will help us do that," says Fried, LVI's chairman.

Fried says LVI is targeting the Dept. of Energy's decommissioning program, in which State has experience. Finally, LVI has its eye on the international market and now is expanding into the U.K. and the Middle East.

### Green Energy

Green building continues to be strong, but the emphasis is shifting toward energy efficiency. "We are expanding our work in green and photovoltaic roofing," says Nugent of Nations Roof. Using the right design and installation can turn a roof from an expense to a profit center, according to Nugent.

The data-center market is also active. As data centers require a lot of energy to operate, power-usage effectiveness (PUE)—the number of watts of power it takes to supply one watt of power to the servers—is the key to measuring energy efficiency. "Energy is one of the biggest overhead items, so PUE is one of the most

critical concerns for the owner,” says Boncher of Cupertino Electric. He says innovative design can reduce the PUE significantly. Cupertino recently completed work on a data-center project that has a very efficient 1.08 PUE, compared with the industry average of 1.92.

Energy retrofits is another area of opportunity. The National Electrical Contractors Association, Bethesda, Md., is working with its members to penetrate this sector. “This is a big market, and we are offering training programs in how to provide energy-efficiency services,” says John Grau, NECA’s CEO.

But Grau says that many electrical contractors are used to bidding through general contractors and do not know how to effectively market directly to owners. NECA also is offering a program for members on how to sell to potential clients, Grau says.

Many firms are taking advantage of this opportunity. “We are hiring staff with experience marketing directly to the C-suite level—the CEOs and CFOs,” says Bacon. He says the firm is concentrating on the hospital market and smaller colleges. “We call the group Limbach Energy Services Division.”

Energy retrofits that are slow to make

progress are in the building’s skin. “The building envelope is one area where a lot of energy can be saved, but I haven’t seen any surge in interest,” says Mic Patterson, director of strategic development for curtain-wall giant Enclos Corp. He says that, because of the cost, facade retrofits are among the last to be considered. “Mostly, we see low-E films being applied.”

Part of the impact of the recession is that prices of materials and equipment have fallen or stabilized. “Steel prices have been steady,” says Pastor of The Williams Group. She has heard that steel imported from Canadian producers has brought down prices for some projects that do not contain local-content requirements, such as on federal projects.

The recession also has had an effect on equipment prices and availability. “Two or three years ago, you couldn’t rent a hydraulic rig. Now, everyone has anything you need,” says Walker. “There is a lot of heavy-iron, top-flight stuff available now,” says Taylor of the National Demolition Association; this surplus has helped NDA members make major equipment purchases and upgrades.

However, Taylor says the recession has not stopped some of the major equipment companies from marketing new equip-

ment. “We hear [Peoria, Ill.-based] Caterpillar is introducing a new 30/70/100 line of demolition-friendly excavators,” he says. Taylor says German-based equipment manufacturer Liebherr will be marketing a new series of attachments for the demolition market this year.

**Research and Development**

Many subs are not standing still in the slow market, and a few are investing in new processes and practices. Enclos Corp. is one firm that is putting a lot of emphasis on research and development. “We have created an advanced technology studio to research everything from thermal to acoustical properties in the building envelope,” says Enclos’ Patterson. He says the industry has a bad record of investing in R&D, but Enclos believes the companies that come out of the recession with new and effective products will have a big advantage.

In addition, Enclos is retooling its marketing. Patterson notes that the typical contractor website is little more than a company brochure. Instead, Enclos is including on its websites technical documents and instructional guidelines to help educate potential clients on the language and concepts regarding the building en-

WALL AND CEILING			
RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-'09
1	PERFORMANCE CONTRACTING GROUP INC.	470.7	-9
2	KHS&S CONTRACTORS	330.4	-31
3	STANDARD DRYWALL INC.	196.9	-16
4	THE RAYMOND GROUP	163.9	-43
5	ACOUSTI ENGINEERING CO. OF FL	160.0	-11
6	NATIONAL CONSTRUCTION ENTERPRISES INC.	134.5	-33
7	BAKERTRIANGLE	124.9	+5
8	DONALDSON ORGANIZATION	116.5	NA
9	MIDWEST DRYWALL CO. INC.	106.9	-14
10	F.L. CRANE & SONS INC.	100.6	-9
11	GROUP BUILDERS INC.	87.6	-24
12	WYATT INC.	73.9	+3
13	PACIFIC CONSTRUCTION SYSTEMS INC.	67.3	-20
14	SLOAN & CO. INC.	64.4	-1
15	THE CIRCLE GROUP OF COS.	55.6	-37
16	CALIFORNIA DRYWALL CO.	49.0	-13
17	CENTRAL CEILINGS INC.	43.7	-7
18	TJ WIES CONTRACTING INC.	43.1	+7
19	MADER SOUTHEAST	42.0	+0
20	SPACECON SPECIALTY CONTRACTORS	40.4	+1

NA=NOT AVAILABLE

UTILITY			
RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-'09
1	QUANTA SERVICES INC.	1,967.7	-5
2	HENKELS & MCCOY INC.	1,071.4	-6
3	MILLER PIPELINE CORP.	202.0	+3
4	TEAM FISHEL	162.9	-3
5	DAVIS H. ELLIOT CO. INC.	141.8	NA
6	WEST VALLEY CONSTRUCTION CO. INC.	61.6	-9
7	RMCI INC.	59.6	-2
8	DIVERSIFIED UTILITY SERVICES INC.	41.7	-3
9	ALEX E. PARIS CONTRACTING CO. INC.	41.2	+18
10	W.A. CHESTER LLC	35.0	-54
11	STARK EXCAVATING INC.	34.4	+33
12	LINDE CORP.	25.5	+10
13	WORTH & CO. INC.	25.1	+54
14	JOSLIN CONSTRUCTION	23.1	-41
15	JOHNSON-DAVIS INC.	22.4	-5
16	GAINES AND CO.	21.0	-38
17	VEIT & CO. INC.	20.5	-22
18	VAUGHN INDUSTRIES LLC	14.8	NA
19	TOLTEST INC.	14.8	-28
20	ACI (ACTIVE CONSTRUCTION INC.)	12.8	-16

NA=NOT AVAILABLE

velope, Patterson says.

With an eye toward R&D, KHS&S acquired a BIM software firm last year and now is developing a program to allow different BIM software platforms to work together. Suder says the use of different platforms by different parties is a roadblock to the effectiveness of BIM.

While the workforce shortages of a few years ago have all but disappeared, many subs worry about the impact of the recession on future personnel needs. "There are 3,000 union electricians out of work in New York City, and that is tragic," says Mann. He says many people in the trades may consider retiring.

Some contractors are working to ensure they are prepared for the market turnaround. "We are doing our best to upgrade our expertise and skills," says Rondeau of Dunkin & Bush. The firm has maintained an internship program for the past three to four years. "A lot of young people are finding it tough to break into the industry in this market, but we are continuing to bring in young, talented people," Rondeau says.

Layoffs are a fact of life in this recession. However, some firms are taking advantage of this unfortunate situation. "We've started hiring high-quality people who were out of work," says Walker of Nicholson Construction. He says this is a new experience, saying, "Usually, the poor performers are let go in a recession, but we are finding some top people."

Southland Industries, on the other hand, is working hard to hold on to its people, transferring them from office to office, depending on where the work is. "We did not train them up only to let them go," says Lynch.

The panic many large specialty contractors felt last year has given way to a grim determination to pursue and perform work in a prudent manner, holding on until the market turns around. "The smart contractors will get stronger coming out of this," says Bacon. ■

**“Usually, the poor performers are the ones let go, but we are finding top people available.”**

— ANDY WALKER, CEO  
Nicholson Construction Co.

## GLAZING AND CURTAIN WALL

RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-09
1	ENCLOS CORP.	285.9	-6
2	WALTERS & WOLF	216.7	-13
3	HARMON INC.	210.5	-27
4	W & W GLASS LLC	100.0	-9
5	GIROUX GLASS INC.	75.5	+28
6	ARCHITECTURAL GLASS & ALUMINUM CO. INC.	72.0	-23
7	HALEY-GREER INC.	60.0	-40
8	KARAS & KARAS GLASS CO. INC.	52.8	+4
9	CBO GLASS	50.8	-8
10	HEINAMAN CONTRACT GLAZING	48.1	-4
11	CROWN CORR INC.	39.0	NA
12	ARCHITECTURAL WALL SYSTEMS CO.	38.0	+15
13	TOWER GLASS INC.	36.5	-9
14	AJAY GLASS & MIRROR CO. INC.	34.0	-12
15	ZEPHYR ALUMINUM LLC	31.5	+35
16	SPS CORP.	30.4	+6
17	C/S ERECTORS INC.	27.0	NA
18	MTH INDUSTRIES	24.6	-12
19	NATIONAL CONSTRUCTION ENTERPRISES INC.	21.6	-28
20	BEST CONTRACTING SERVICES INC.	21.1	+71

NA=NOT AVAILABLE

## PAINTING

RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-09
1	THE BROCK GROUP	264.0	-10
2	K2 INDUSTRIAL SERVICES INC.	84.7	+21
3	TECHNO COATINGS INC.	47.2	+3
4	DUNKIN & BUSH INC.	41.0	-3
5	FD THOMAS INC.	34.8	+2
6	NORTH AMERICAN COATINGS LLC	32.8	-4
7	MOBLEY INDUSTRIAL SERVICESI NC.	32.0	NA
8	ASCHER BROTHERS CO. INC.	28.9	-34
9	SWANSON & YOUNGDALE INC.	28.8	-11
10	THOMAS INDUSTRIAL COATINGS INC.	26.9	+41
11	HARTMAN WALSH PAINTING CO.	26.0	+4
12	VULCAN PAINTERS INC.	25.0	+0
13	LONG PAINTING CO.	22.5	-25
14	SPECIALTY FINISHES INC.	22.5	-13
15	MULTIPLE PLANT SERVICES INC.	22.0	+3
16	JERRY THOMPSON & SONS PAINTING INC.	20.0	-30
17	FIVE ARROWS INC.	19.8	-15
18	GEORGE E. MASKER INC.	19.4	-10
19	COATINGS UNLIMITED INC.	17.0	+6
20	GOODMAN DECORATING CO.	14.9	NA

NA=NOT AVAILABLE

## EXCAVATION AND FOUNDATION

RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-09
1	HAYWARD BAKER INC. (A KELLER CO.)	320.0	-24
2	MALCOLM DRILLING CO. INC.	191.6	-16
3	BERKEL & CO. CONTRACTORS INC.	165.0	-35
4	NICHOLSON CONSTRUCTION CO.	123.9	+14
5	CASE FOUNDATION CO.	110.6	-21
6	THE BEAVER EXCAVATING CO.	107.9	+8
7	E.S. WAGNER CO.	107.3	+27
8	MCKINNEY DRILLING CO.	85.8	-31
9	RYAN INC. CENTRAL	83.0	-5
10	RUTTURA & SONS CONSTRUCTION CO. INC.	78.5	-33
11	VEIT & CO. INC.	71.3	-7
12	ANDERSON DRILLING	70.3	+5
13	TOTAL ENGINEERING INC.	64.4	+116
14	CONDON JOHNSON & ASSOC. INC.	60.0	-26
15	DRILL TECH DRILLING & SHORING INC.	55.1	NA
16	FOUNDATION CONSTRUCTORS INC.	54.1	-31
17	TRI-STATE DRILLING INC.	53.4	+43
18	BENCOR CORP OF AMERICA FOUNDATION SPECIALIST	46.0	+132
19	ATS DRILLING LP	37.8	NA
20	EDGERTON CONTRACTORS INC.	37.6	+15

NA=NOT AVAILABLE

## ROOFING

RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-09
1	TECTA AMERICA CORP.	400.9	-27
2	CENTIMARK CORP.	327.6	-10
3	BAKER ROOFING CO.	128.7	+1
4	PROGRESSIVE ROOFING	100.0	NA
5	NATIONS ROOF LLC	72.0	NA
6	KALKREUTH ROOFING & SHEET METAL INC.	62.9	+15
7	BEST CONTRACTING SERVICES INC.	57.4	-21
8	THE CAMPBELL COS.	53.2	-13
9	BIRDAIR INC.	51.0	-16
10	LATITE ROOFING & SHEET METAL CO.	44.0	-35
11	ADVANCED ROOFING INC.	43.1	NA
12	SCHREIBER ROOFING	39.6	+8
13	CROWTHER ROOFING & SHEET METAL OF FL INC.	34.1	-30
14	COMMERCIAL ROOFERS INC.	33.6	-11
15	DOUGLASS COLONY GROUP	32.7	+0
16	THE BELDON GROUP	21.8	-29
17	KING OF TEXAS ROOFING CO. LP	21.0	-34
18	KPOST CO.	19.9	-7
19	WAYNE'S ROOFING INC.	18.9	NA
20	BURNS & SCALO ROOFING CO. INC.	17.6	-27

NA=NOT AVAILABLE

# [ COVER STORY ] Overview

## DEMOLITION AND WRECKING

RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-09
1	PENHALL CO.	171.5	-13
2	BRANDENBURG INDUSTRIAL SERVICE CO.	110.9	-48
3	NUPRECON/CST HOLDINGS LLC	88.1	-31
4	D.H. GRIFFIN WRECKING CO. INC.	87.6	-40
5	BIERLEIN DEMOLITION & DISMANTLING	71.1	-13
6	TESTA CORP.	50.4	-49
7	NASDI LLC	47.0	-54
8	CLEVELAND WRECKING CO.	38.5	-44
9	TOLTEST INC.	36.7	+13
10	ROBINETTE DEMOLITION INC.	26.0	-15
11	CHERRY DEMOLITION	23.9	+3
12	MIDWEST STEEL CO. INC.	21.5	+7
13	NORTH AMERICAN DISMANTLING CORP.	21.5	NA
14	ENVIROCON INC.	20.9	+39
15	O'ROURKE WRECKING CO.	20.7	-28
16	DORE AND ASSOCIATES	17.2	NA
17	OMEGA DEMOLITION CORP.	17.0	NA
18	VEIT & CO. INC.	16.2	-3
19	R. BAKER & SON ALL INDUSTRIAL SERVICES	15.7	-2
20	HAZARDOUS ELIMINATION CORP.	14.5	+375

NA=NOT AVAILABLE

## ASBESTOS ABATEMENT

RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-09
1	LVI SERVICES INC.	265.4	-30
2	NUPRECON/CST HOLDINGS LLC	72.1	-31
3	IREX CONTRACTING GROUP	43.8	-13
4	PRECISION ENVIRONMENTAL CO.	34.9	-27
5	PERFORMANCE CONTRACTING GROUP INC.	27.7	-26
6	ARC ABATEMENT	18.7	-18
7	AMERICAN TECHNOLOGIES INC.	15.7	-11
8	MIDWEST SERVICE GROUP	13.7	-24
9	DEMOLITION & ASBESTOS REMOVAL INC.	13.6	-24
10	ENVIRONMENTAL REMEDIATION SERVICES INC.	13.2	+11
11	TOLTEST INC.	13.2	+1
12	HAZARDOUS ELIMINATION CORP.	13.1	+7
13	AAC CONTRACTING INC.	11.0	-23
14	ENVIRONMENTAL HOLDINGS GROUP LLC	10.8	+16
15	SPRAY SYSTEMS/ENVIRONMENTAL RESPONSE	9.9	-16
16	INSULATION SPECIALTIES INC.	7.1	NA
17	NATIONAL ENVIRONMENTAL CONTRACTING INC.	6.7	NA
18	ALARCON BOHM	6.1	NA
19	EVANS ROOFING CO. INC.	6.1	NA
20	DORE AND ASSOCIATES	5.7	NA

NA=NOT AVAILABLE

## SHEET METAL

RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-09
1	CROWN CORR INC.	72.4	-31
2	HILL MECHANICAL GROUP	66.6	-34
3	BONLAND INDUSTRIES INC.	64.8	+20
4	KIRK & BLUM - A CECO ENVIRONMENTAL CO.	58.0	-36
5	HARRIS COS.	57.4	NA
6	KINETICS	52.3	NA
7	BAHNSON HOLDINGS INC.	44.3	-17
8	SUPERIOR AIR HANDLING CORP.	38.0	NA
9	DEE CRAMER INC.	37.0	+26
10	B.T. MANCINI CO. INC.	32.5	-16
11	HOLADAY-PARKS INC.	32.5	-17
12	KOVACH INC.	25.3	-14
13	KIRK WILLIAMS COS.	24.2	+126
14	POBLOCKI SIGN CO.	24.0	NA
15	JOHN W. DANFORTH CO.	20.4	-24
16	BHW SHEET METAL CO.	20.0	-17
17	DOUGLASS COLONY GROUP	18.1	+3
18	MORGAN & THORNBURG INC.	17.6	NA
19	BEST CONTRACTING SERVICES INC.	17.2	-2
20	J. F. AHERN CO.	15.8	NA

NA=NOT AVAILABLE

## STEEL ERECTION

RANK	FIRM	2009 REVENUE (\$ MIL.)	% CHG. '08-09
1	MIDWEST STEEL INC.	109.0	-53
2	THE WILLIAMS GROUP	101.1	+3
3	SCHUFF INTERNATIONAL INC.	84.2	-88
4	BUCKNER COS.	60.0	-40
5	AREA ERECTORS INC.	56.8	-22
6	BASDEN STEEL & ERECTION INC.	50.6	+9
7	API GROUP INC.	49.9	-11
8	DANNY'S CONSTRUCTION CO. INC.	47.6	-34
9	CENTURY STEEL ERECTORS	40.0	-21
10	L.P.R. CONSTRUCTION CO.	38.1	-5
11	NATIONAL STEEL CITY LLC	37.9	-33
12	LANDMARK STRUCTURES	37.3	NA
13	SURE STEEL INC.	34.0	-37
14	CASEY INDUSTRIAL INC.	31.7	+99
15	BURGESS STEEL ERECTORS OF N.Y. LLC	30.3	-22
16	SOWLES CO.	30.2	-28
17	PATRIOT ERECTORS INC.	29.0	-17
18	CSE INC.	28.9	-5
19	PACIFIC COAST STEEL	26.8	-11
20	PITTSBURG TANK AND TOWER CO. INC.	25.1	NA

NA=NOT AVAILABLE

# Revenue Drops Across the Board

## THE TOP 600 SPECIALTY CONTRACTORS

The recession took a brutal toll on many large specialty contractors and subcontractors as they burned through backlogs built up in the boom years. The economic impact is clear: ENR's Top 600 Specialty Contractors had a combined revenue of \$72.55 billion in 2009, down 16.6% from 2008. Of the 536 companies on this year's list that also submitted surveys last year, 414 saw declines in revenue in 2009, while 117 had increases in revenue. They expect more of the same in 2010.

### HOW TO USE THE TABLES

**COMPANIES** are ranked according to construction revenue in 2009 in (\$ millions) from specialty contracting in a prime or subcontracting capacity. Firms that were not ranked in 2009 are designated by double asterisks (\*\*). New contract awards refer to contracts awarded in 2009. NA=not available.

**KEY TO SPECIALTY TYPE**

**A**=asbestos abatement; **C**=concrete; **D**=demolition/wrecking; **E**=electrical; **G**=glazing/curtain wall; **M**=mechanical; **MA**=masonry; **O**=other; **P**=painting; **R**=roofing; **SH**=sheet metal; **ST**=steel erection; **U**=utility; **W**=wall/ceiling; **X**=excavation/foundation.

**KEY TO MARKET TYPE:**

**GENERAL BUILDING** includes commercial buildings, offices, stores, educational facilities, government buildings, hospitals, medical facilities, hotels, apartments, housing, etc.

**MANUFACTURING** includes auto assembly, electronic assembly, textile plants, etc.

**POWER** comprises thermal and hydroelectric powerplants, waste-to-energy plants, transmission lines, substations, cogeneration plants, etc.

**WATER SUPPLY** includes dams, reservoirs, transmission pipelines, distribution mains, irrigation canals, desalination and potability treatment plants, pumping stations, etc.

**SEWERAGE/SOLID WASTE** includes sanitary and storm sewers, treatment plants, pumping plants,

incinerators, industrial-waste facilities, etc.

**INDUSTRIAL PROCESS** includes pulp-and-paper mills, steel mills, nonferrous-metal refineries, pharmaceutical plants, chemical plants, food and other processing plants, etc.

**PETROLEUM** comprises refineries, petrochemical plants, offshore facilities, pipelines, etc.

**TRANSPORTATION** includes airports, bridges, roads, canals, locks, dredging, marine facilities, railroads, tunnels, etc.

**HAZARDOUS WASTE** comprises chemical- and nuclear-waste treatment, asbestos and lead abatement, etc.

**TELECOMMUNICATIONS** comprises transmission lines, cabling, towers, antennae, data centers, etc.

# THE TOP 600 SPECIALTY CONTRACTORS

RANK		FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN BLDG. MFG.		NEW MARKETS (% OF 2009 REVENUE)					HAZ. WASTE	TELE-COM
2010	2009			REVENUE	NEW CONTRACTS	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANS.	HAZ. WASTE			
1	1	EMCOR GROUP INC., Norwalk, Conn. <sup>1</sup>	M/E	5,547.9	4,697.8	30	14	14	0	10	5	20	2	5
2	2	QUANTA SERVICES INC., Houston, Texas <sup>2</sup>	U/O	3,318.1	2,577.3	0	0	61	0	1	23	2	0	10
3	3	BRAND ENERGY AND INFRASTRUCTURE SERVICES, Kennesaw, Ga. <sup>3</sup>	O	1,620.0	1,620.0	22	0	0	0	0	14	0	0	64
4	7	MASTEC INC., Coral Gables, Fla. <sup>4</sup>	O	1,600.0	2,000.0	0	0	42	0	0	0	0	0	58
5	4	SIEMENS INDUSTRY INC., Buffalo Grove, Ill. <sup>5</sup>	O	1,500.0	1,400.0	72	10	2	1	1	1	8	0	0
6	6	API GROUP INC., New Brighton, Minn. <sup>6</sup>	O/M	1,248.4	1,094.8	50	9	28	0	0	11	1	0	1
7	5	THE BROCK GROUP, Houston, Texas <sup>7</sup>	O/P	1,200.0	1,470.0	0	0	17	0	0	72	0	0	0
8	8	COMFORT SYSTEMS USA INC., Houston, Texas	M	1,128.9	756.3	88	12	0	0	0	0	0	0	0
9	9	HENKELS & MCCOY INC., Blue Bell, Pa. <sup>9</sup>	U	1,100.0	1,100.0	0	0	39	0	0	40	0	0	13
10	10	PERFORMANCE CONTRACTING GROUP INC., Lenexa, Kan. <sup>10</sup>	W/O	923.0	741.3	55	9	19	0	1	6	6	0	0
11	13	BAKER CONCRETE CONSTRUCTION INC., Monroe, Ohio	C	912.0	766.0	64	12	18	0	0	0	6	0	0
12	11	ROSENDIN ELECTRIC INC., San Jose, Calif.	E	658.0	647.0	44	15	18	0	5	0	15	0	3
13	22	M.C. DEAN INC., Dulles, Va.	E	642.5	590.0	55	0	0	5	5	0	15	0	20
14	12	INTEGRATED ELECTRICAL SERVICES INC., Houston, Texas	E	638.4	235.1	66	5	12	0	0	1	3	0	13
15	17	MYR GROUP INC., Rolling Meadows, Ill.	E	631.2	520.0	100	0	0	0	0	0	0	0	0
16	27	FISK, Houston, Texas	E	625.0	284.5	70	0	0	0	0	5	10	0	15
17	14	GREENSTAR SERVICES CORP., New York, N.Y.	E/M	560.0	610.0	50	0	0	4	25	0	16	0	0
18	18	ACCO ENGINEERED SYSTEMS INC., Glendale, Calif.	M	525.0	416.0	90	10	0	0	0	0	0	0	0
19	20	TEAM INDUSTRIAL SERVICES, Alvin, Texas <sup>19</sup>	O	497.6	497.6	0	5	20	0	0	70	0	0	0
20	16	CECO CONSTRUCTION GROUP, Kansas City, Mo.	C/M	468.9	427.4	75	0	0	0	1	25	0	0	0
21	25	SOUTHLAND INDUSTRIES, Irvine, Calif.	M	445.0	398.0	100	0	0	0	0	0	0	0	0
22	29	STRUCTURAL GROUP, Hanover, Md.	C	429.0	400.0	25	15	30	0	5	15	10	0	0
23	34	MMC CORP., Overland Park, Kan. <sup>23</sup>	M/O	424.5	362.5	35	15	0	0	0	40	10	0	0
24	26	BERGELECTRIC CORP., Los Angeles, Calif.	E	423.3	523.0	75	10	0	0	5	0	5	0	5
25	15	SCHUFF INTERNATIONAL INC., Phoenix, Ariz. <sup>25</sup>	O/ST	420.9	NA	64	12	0	0	0	16	8	0	0
26	19	TECTA AMERICA CORP., Skokie, Ill.	R	400.9	400.0	85	10	0	0	0	5	0	0	0
27	45	MMR GROUP INC., Baton Rouge, La.	E	385.0	NA	0	5	20	0	0	75	0	0	0
28	31	MCKINSTRY, Seattle, Wash.	M	381.0	NA	78	5	2	0	0	10	0	0	5
29	62	HARDER MECHANICAL CONTRACTORS INC., Portland, Ore.	M	367.0	50.7	12	0	15	0	0	41	0	0	0
30	35	THE NEWTRON GROUP LLC, Baton Rouge, La.	E	365.0	135.0	0	0	35	0	0	65	0	0	0
31	32	CENTIMARK CORP., Canonsburg, Pa. <sup>31</sup>	R	364.0	343.7	50	30	0	0	0	20	0	0	0
32	48	TRULAND SYSTEMS CORP., Reston, Va.	E	350.3	166.0	54	5	18	0	0	0	15	0	8
33	36	SAUER INC., Jacksonville, Fla. <sup>33</sup>	O/M	347.6	191.5	90	0	0	0	0	6	4	0	0
34	40	HELIX ELECTRIC INC., San Diego, Calif.	E	343.0	215.0	55	0	5	0	15	0	20	0	0
35	23	STEELFAB INC., Charlotte, N.C. <sup>35</sup>	O	340.4	280.0	75	10	5	0	0	10	0	0	0
36	24	KHS&S CONTRACTORS, Tampa, Fla.	W	330.4	330.4	100	0	0	0	0	0	0	0	0
37	30	HAYWARD BAKER INC. (A KELLER CO.), Odenton, Md.	X	320.0	297.0	15	5	10	20	15	15	20	0	0
38	33	CUPERTINO ELECTRIC INC., San Jose, Calif.	E	305.0	296.0	67	5	14	0	0	0	0	0	14
39	43	NOOTER CONSTRUCTION CO., St. Louis, Mo.	M	305.0	220.0	0	0	28	0	0	72	0	0	0
40	44	TDINDUSTRIES, Dallas, Texas	M	299.0	299.0	90	0	0	0	0	10	0	0	0
41	41	KINETICS, Durham, N.C.	M/SH	290.7	223.1	34	66	0	0	0	0	0	0	0
42	49	ENCLOS CORP., Eagan, Minn.	G	285.9	162.5	100	0	0	0	0	0	0	0	0
43	61	MORROW-MEADOWS CORP., Industry, Calif.	E	279.0	350.0	70	5	0	0	10	0	10	0	5
44	72	ALDRIDGE ELECTRIC INC., Libertyville, Ill.	E	272.2	343.3	4	0	53	0	0	0	41	0	3
45	21	PACIFIC COAST STEEL, San Diego, Calif. <sup>45</sup>	O	267.5	101.8	40	0	0	10	20	0	30	0	0
46	37	LVI SERVICES INC., New York, N.Y.	A	265.4	NA	30	0	10	0	0	10	0	50	0
47	60	ISEC INC., Englewood, Colo. <sup>47</sup>	O	263.7	218.4	100	0	0	0	0	0	0	0	0
48	51	SACHS ELECTRIC CO., St. Louis, Mo.	E	263.5	152.0	15	10	29	0	3	20	9	0	6
49	70	MASS. ELECTRIC CONSTRUCTION CO., Boston, Mass.	E	262.5	450.7	6	1	7	2	4	6	73	0	1
50	50	LIMBACH FACILITY SERVICES LLC, Pittsburgh, Pa.	M	246.4	240.3	100	0	0	0	0	0	0	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 1=FACILITIES; 2=TELECOM AND CABLE, GAS, ANCILLARY; 3=MULTICRAFT; 4=INFRASTRUCTURE CONSTRUCTION; 5=BAS, FIRE/LIFE SAFETY, ENERGY, SECURITY; 6=FIRE PROTECTION SYSTEMS; LOW VOLTAGE SYSTEMS; 7=SCAFFOLD 46%, INSULATION 25%, MISC. 7%; 9=TELE-DATA; 10=INSULATION, RIGGING; 19=SPECIALTY INDUSTRIAL MAINTENANCE; 23=GENERAL CONSTRUCTION; 25=STEEL FABRICATION; 31=FLOORING; 33=GENERAL CONSTRUCTION; 35=STEEL CONSTRUCTION, FABRICATION AND ERECTION; 45=REINFORCING STEEL; 47=INTERIOR FINISHES/MILLWORK

## THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN BLDG.	MFG.	POWER	NEW MARKETS (% OF 2009 REVENUE)				HAZ.	TELE- COM
				REVENUE	NEW CONTRACTS				WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.		
51	46	IREX CONTRACTING GROUP, Lancaster, Pa. <sup>51</sup>	O/A	243.2	248.6	41	4	17	0	0	36	1	0	0
52	56	WALTERS & WOLF, Fremont, Calif. <sup>52</sup>	G	241.0	69.5	100	0	0	0	0	0	0	0	0
53	58	BRANDT, Dallas, Texas	M/E	240.0	132.0	68	12	3	0	0	5	12	0	0
54	76	WAYNE J. GRIFFIN ELECTRIC INC., Holliston, Mass.	E	238.7	277.1	77	7	0	0	2	0	3	0	0
55	55	THE STATE GROUP, Evansville, Ind.	E/M	233.6	203.0	17	18	19	0	4	29	10	0	3
56	96	HUNT ELECTRIC CORP., St. Paul, Minn.	E	231.6	246.8	43	14	12	0	0	5	0	0	5
57	68	BARNHART CRANE & RIGGING CO., Memphis, Tenn. <sup>57</sup>	O	225.0	225.0	5	0	60	0	0	35	0	0	0
58	63	MURPHY CO. MECHANICAL CONTRACTORS & ENGRS., St. Louis, Mo.	M	224.2	165.8	42	33	10	0	0	15	0	0	0
59	98	ISC, Baton Rouge, La.	E	223.0	NA	0	0	0	0	0	100	0	0	0
60	85	FAITH TECHNOLOGIES INC., Menasha, Wis.	E	219.0	150.0	46	32	1	1	4	3	3	0	12
61	47	MILLER ELECTRIC CO., Jacksonville, Fla.	E	214.3	NA	58	4	0	18	3	4	5	8	0
62	66	JOHN E. GREEN CO., Highland Park, Mich. <sup>62</sup>	M	210.5	210.5	35	45	0	0	10	9	1	0	0
63	52	HARMON INC., Bloomington, Minn.	G	210.5	195.0	95	0	0	0	0	0	5	0	0
64	**	GULF SHORES CONSULTING & ACQUISITIONS LLC, Lincoln, Neb.	C/MA	208.3	289.7	100	0	0	0	0	0	0	0	0
65	88	CRITCHFIELD MECHANICAL INC., Menlo Park, Calif.	M	205.2	100.0	80	10	0	0	0	0	10	0	0
66	100	MILLER PIPELINE CORP., Indianapolis, Ind.	U	202.0	202.0	0	0	0	2	9	89	0	0	0
67	113	U.S. ENGINEERING CO., Kansas City, Mo.	M	202.0	129.5	55	10	1	0	1	10	2	0	0
68	92	J.F. AHERN CO., Fond du Lac, Wis.	M	196.9	179.6	40	25	5	0	20	10	0	0	0
69	79	STANDARD DRYWALL INC., Lakeside, Calif.	W	196.9	121.0	100	0	0	0	0	0	0	0	0
70	103	W.E. BOWERS, Beltsville, Md.	M	196.5	196.5	100	0	0	0	0	0	0	0	0
71	95	CACHE VALLEY ELECTRIC CO., Logan, Utah	E	195.6	257.5	56	0	0	0	0	17	6	0	9
72	106	IVEY MECHANICAL CO., Kosciusko, Miss.	M	195.0	85.0	80	20	0	0	0	0	0	0	0
73	54	HILL MECHANICAL GROUP, Franklin Park, Ill.	M/SH	193.5	136.5	66	13	0	0	0	0	0	0	0
74	84	MALCOLM DRILLING CO. INC., San Francisco, Calif.	X	191.6	181.7	20	2	0	0	6	0	72	0	0
75	73	PENHALL CO., Anaheim, Calif.	D	190.6	144.8	9	7	2	1	1	5	75	0	0
76	77	UNITY INTERNATIONAL GROUP INC., Flushing, N.Y.	E	189.4	181.6	72	0	0	0	0	0	0	0	28
77	59	ELKHORN HOLDINGS INC., Evanston, Wyo.	M/E/C	185.0	215.0	0	0	1	0	0	99	0	0	0
78	65	MOTOR CITY ELECTRIC CO., Detroit, Mich.	E	182.0	117.9	20	50	0	0	0	10	2	0	15
79	86	YTG LLC, Tupelo, Miss. <sup>79</sup>	E/M	179.5	163.4	58	18	7	0	0	12	5	0	0
80	122	GUARANTEE ELECTRICAL CO., St. Louis, Mo.	E	179.0	183.0	64	3	1	2	2	15	1	0	12
81	75	UNITED FORMING INC., Austell, Ga.	C	176.3	87.0	52	0	0	0	0	44	4	0	0
82	120	TITAN CONTRACTING/HORN INDUSTRIAL SERVICES, Owensboro, Ky.	M	175.0	126.0	0	0	60	0	5	35	0	0	0
83	94	PARSONS ELECTRIC, Minneapolis, Minn.	E	172.5	149.1	55	0	10	0	0	20	0	0	15
84	64	KEYSTONE CONCRETE PLACEMENT, Houston, Texas	C	170.0	60.0	100	0	0	0	0	0	0	0	0
85	57	GATE CONSTRUCTION MATERIALS GROUP, Jacksonville, Fla.	C	168.0	113.1	97	0	0	1	0	0	2	0	0
86	99	FRESH MEADOW MECHANICAL CORP., Fresh Meadows, N.Y.	M/E	167.6	140.4	75	0	0	0	0	25	0	0	0
87	69	BERKEL & CO. CONTRACTORS INC., Bonner Springs, Kan.	X	165.0	245.0	25	5	14	0	4	37	9	0	0
88	133	RK MECHANICAL INC., Denver, Colo.	M	164.9	121.0	82	4	0	0	0	8	6	0	0
89	**	HARRIS COS., St. Paul, Minn.	M/SH	164.0	205.0	80	0	5	0	5	5	0	5	0
90	53	THE RAYMOND GROUP, Orange, Calif.	W	163.9	125.0	85	0	0	0	0	0	15	0	0
91	110	TEAM FISHEL, Columbus, Ohio	U	162.9	190.0	0	0	0	0	0	0	0	0	70
92	90	WALKER ENGINEERING INC., Fort Worth, Texas	E	162.8	147.4	100	0	0	0	0	0	0	0	0
93	87	BIGGE CRANE AND RIGGING CO., San Leandro, Calif. <sup>93</sup>	O/M	162.0	267.0	15	12	40	0	0	16	13	0	1
94	78	NUPRECON/CST HOLDINGS LLC, Snoqualmie, Wash.	D/A	160.2	110.0	20	10	0	0	0	20	5	45	0
95	111	ACOUSTI ENGINEERING CO. OF FL, Orlando, Fla.	W	160.0	110.0	40	10	0	0	0	0	50	0	0
96	261	CASEY INDUSTRIAL INC., Broomfield, Colo.	M/E/ST/C	158.6	30.3	0	10	58	0	0	32	0	0	0
97	83	NATIONAL CONSTRUCTION ENTERPRISES INC., Ypsilanti, Mich.	W/G	156.0	110.2	100	0	0	0	0	0	0	0	0
98	108	REDWOOD CITY ELECTRIC INC., Santa Clara, Calif. <sup>98</sup>	E	156.0	138.0	65	15	0	0	0	0	10	0	10
99	121	CLEVELAND ELECTRIC CO., Atlanta, Ga.	E/M	155.0	120.0	30	10	20	0	5	10	20	0	5
100	101	TOLTEST INC., Maumee, Ohio	D/E/X	153.6	242.0	10	0	0	0	0	0	0	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 51=INSULATION/DRYWALL/FIRESTOP; 52=DOORS, FRAMES AND HARDWARE; 57=RIGGING AND HEAVY TRANSPORTATION; 62=FIRE PROTECTION; 79=PLUMBING; 93=CRANE WORK, ENGINEERING WORK; 98=FIRE ALARM, DATA, TELECOM

## THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN		NEW MARKETS (% OF 2009 REVENUE)					HAZ. WASTE	TELE- COM
				REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.		
101	140	THE WILLIAMS GROUP, Merrifield, Va. <sup>101</sup>	ST/O	152.0	133.9	61	0	0	0	0	25	13	0	0
102	117	E-J ELECTRIC INSTALLATION CO., Long Island City, N.Y.	E	151.0	32.0	65	0	20	0	5	0	10	0	0
103	**	APOLLO SHEET METAL INC., Kennewick, Wash.	M	150.0	47.1	70	10	5	0	0	15	0	0	0
104	115	TERRA MILLENNIUM CORP., Richmond, Calif. <sup>104</sup>	O/M	150.0	175.0	0	0	20	0	5	70	0	5	0
105	119	DAVIS H. ELLIOT CO. INC., Roanoke, Va.	U	149.2	140.0	5	0	0	0	0	0	0	0	0
106	142	K2 INDUSTRIAL SERVICES INC., Hammond, Ind. <sup>106</sup>	P/O	146.1	164.6	14	1	18	0	0	67	0	0	0
107	112	GAYLOR INC., Carmel, Ind.	E	144.3	135.2	19	17	13	5	9	28	4	0	5
108	109	BAHNSON HOLDINGS INC., Winston-Salem, N.C.	M/SH	142.8	178.3	15	10	5	0	0	30	0	40	0
109	74	CONTINENTAL ELECTRICAL CONSTRUCTION CO., Skokie, Ill.	E	140.0	120.0	70	10	0	0	0	0	0	0	20
110	278	GILL-SIMPSON, Baltimore, Md.	E	139.5	72.1	65	2	5	0	5	2	20	0	1
111	180	WORTH & CO. INC., Pipersville, Pa.	M/U	139.3	110.1	82	0	0	0	18	0	0	0	0
112	132	BERMUDEZ, LONGO, DIAZ-MASSO SE, San Juan, P.R.	E/M	139.0	80.0	45	15	5	15	5	0	10	0	5
113	**	DONALDSON ORGANIZATION, Hauppauge, N.Y. <sup>113</sup>	W/O	137.0	122.0	85	0	0	0	0	0	15	0	0
114	156	JOHN W. DANFORTH CO., Tonawanda, N.Y.	M/SH	136.0	116.0	70	10	0	0	15	5	0	0	0
115	148	MURRAY CO., Rancho Dominguez, Calif.	M	136.0	97.0	40	10	5	0	10	15	20	0	0
116	**	COCHRAN INC., Seattle, Wash. <sup>116</sup>	E/O	135.6	115.5	69	0	0	0	0	1	0	0	15
117	118	COASTAL MECHANICAL GROUP, Melbourne, Fla.	M/E	134.5	142.3	82	6	0	0	0	12	0	0	0
118	235	SCHUSTER CONCRETE CONSTRUCTION, Baltimore, Md.	C	133.0	44.2	100	0	0	0	0	0	0	0	0
119	102	TRI-CITY ELECTRICAL CONTRACTORS INC., Altamonte Springs, Fla. <sup>119</sup>	E	133.0	84.3	95	0	0	0	0	0	0	0	5
120	114	WESTERN CONSTRUCTION GROUP, St. Louis, Mo.	C/MA	132.7	131.1	96	1	0	0	0	4	0	0	0
121	134	HATZEL & BUEHLER INC., Wilmington, Del.	E	132.0	144.0	60	10	8	0	0	10	0	0	12
122	145	MCCARL'S INC., Beaver Falls, Pa.	M	131.0	136.0	0	5	70	0	0	20	0	5	0
123	125	HOLADAY-PARKS INC., Seattle, Wash. <sup>123</sup>	M/SH	130.0	NA	100	0	0	0	0	0	0	0	0
124	225	UNIVERSITY MECHANICAL CONTRACTORS INC., Mukilteo, Wash.	M	130.0	125.0	28	6	1	0	9	6	2	0	0
125	138	CORVAL GROUP INC., St. Paul, Minn.	M	129.7	176.3	0	16	36	25	0	23	0	0	0
126	149	INGLETT & STUBBS LLC, Mableton, Ga.	E	129.2	NA	85	0	0	0	0	0	0	0	15
127	164	BAKER ROOFING CO., Raleigh, N.C.	R	128.7	128.7	100	0	0	0	0	0	0	0	0
128	**	FREESTATE ELECTRICAL SERVICE CO., Laurel, Md.	E	125.5	35.5	100	0	0	0	0	0	0	0	0
129	176	BAKERTRIANGLE, Dallas, Texas	W	124.9	108.5	85	15	0	0	0	0	0	0	0
130	141	EGAN CO., Brooklyn Park, Minn.	M/E	124.5	120.0	45	40	0	0	0	5	10	0	0
131	130	MACDONALD-MILLER FACILITY SOLUTIONS, Seattle, Wash.	M	124.0	80.0	100	0	0	0	0	0	0	0	0
132	272	WELLINGTON POWER CORP., Pittsburgh, Pa.	E	124.0	271.0	25	0	50	0	0	0	23	0	2
133	188	NICHOLSON CONSTRUCTION CO., Pittsburgh, Pa.	X	123.9	170.2	29	1	4	30	8	1	27	0	0
134	144	VSC FIRE & SECURITY INC., Ashland, Va. <sup>134</sup>	O	123.1	63.6	100	0	0	0	0	0	0	0	0
135	135	ENVIROCON INC., Missoula, Mont. <sup>135</sup>	O/D	123.0	85.0	0	0	0	11	0	79	0	10	0
136	42	BOMEL CONSTRUCTION CO. INC., Anaheim Hills, Calif.	C	120.0	120.0	100	0	0	0	0	0	0	0	0
137	152	FABARC STEEL SUPPLY INC., Oxford, Ala. <sup>137</sup>	O	118.0	96.9	20	70	0	0	0	10	0	0	0
138	71	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC, Houston, Texas	C	117.2	65.4	100	0	0	0	0	0	0	0	0
139	91	MCHUGH CONCRETE CONSTRUCTION, Chicago, Ill.	C	117.0	299.8	96	0	0	0	0	0	4	0	0
140	126	CAPFORM INC., Carrollton, Texas	C	115.3	97.7	100	0	0	0	0	0	0	0	0
141	154	REMEDIAL CONSTRUCTION SERVICES LP, Houston, Texas <sup>141</sup>	O	115.0	124.0	0	0	2	0	0	93	0	0	0
142	253	PIERCE ASSOCIATES INC., Alexandria, Va.	M	114.3	NA	97	0	2	0	1	0	0	0	0
143	**	INFINITY CONSTRUCTION SERVICES LP, Clute, Texas	M	113.2	164.6	0	0	15	8	0	70	0	7	0
144	161	J.C. CANNISTRARO LLC, Watertown, Mass.	M	112.0	NA	100	0	0	0	0	0	0	0	0
145	204	A.O. REED & CO., San Diego, Calif.	M	111.5	40.6	80	8	0	0	0	10	2	0	0
146	193	CROWN CORR INC., Gary, Ind.	SH/G	111.4	79.0	75	5	0	0	0	0	20	0	0
147	127	S&F CONCRETE CONTRACTORS INC., Hudson, Mass.	C	111.0	56.0	84	3	1	0	10	0	2	0	0
148	93	BRANDENBURG INDUSTRIAL SERVICE CO., Chicago, Ill.	D	110.9	64.4	5	10	15	0	0	50	10	10	0
149	89	DRC EMERGENCY SERVICES, Mobile, Ala.	O	110.8	45.7	10	0	0	0	0	0	0	2	0
150	151	CASE FOUNDATION CO., Roselle, Ill.	X	110.6	89.4	5	0	22	0	0	12	61	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 101=STEEL FABRICATION; 104=REFRACTORY; 106=CLEANING; 113=MILLWORK; 116=SECURITY, AUDIO VISUAL, TELECOMMUNICATIONS, MARINE SHORE POWER, DISTRIBUTED ANTENNA SYSTEMS; 119=TELECOMMUNICATIONS; 123=CONTROLS/SERVICE; 134=FIRE PROTECTION; 135=HAZARDOUS-WASTE REMEDIATION; 137=STEEL FABRICATION; 141=ENERGY AND GEOTECHNICAL CONSTRUCTION

# THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	2009 FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN		NEW MARKETS (% OF 2009 REVENUE)						HAZ. WASTE	TELE- COM
			REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.			
151	265	ALTERMAN, San Antonio, Texas <sup>151</sup>	E	110.0	35.0	85	0	0	0	0	0	0	0	15
152	136	NEW RIVER ELECTRICAL CORP., Cloverdale, Va.	E	109.7	NA	0	0	100	0	0	0	0	0	0
153	80	MIDWEST STEEL INC., Detroit, Mich.	ST	109.0	87.0	30	20	0	0	0	50	0	0	0
154	168	GEM INC., Walbridge, Ohio <sup>154</sup>	M/E	108.4	102.3	8	14	6	0	0	63	0	0	1
155	202	E.S. WAGNER CO., Oregon, Ohio	X	108.3	34.2	0	0	0	5	0	0	95	0	0
156	160	SULLIVAN & MCLAUGHLIN COS. INC., Boston, Mass.	E	108.1	86.4	54	5	0	0	0	0	1	0	10
157	175	VEIT & CO. INC., Rogers, Minn.	X/U/D	108.0	85.0	28	1	19	6	16	10	10	2	0
158	167	THE BEAVER EXCAVATING CO., Canton, Ohio	X	107.9	152.0	0	10	10	0	0	5	50	25	0
159	**	VALLEY ELECTRIC CO. OF MOUNT VERNON INC., Everett, Wash.	E	107.0	70.0	70	0	0	0	0	0	20	0	10
160	172	MIDWEST DRYWALL CO. INC., Wichita, Kan.	W	106.9	95.0	97	1	0	0	0	1	0	0	0
161	146	MECHANICAL INC., Freeport, Ill.	M/SH	106.8	145.0	75	0	5	0	10	10	0	0	0
162	186	T.B. PENICK & SONS INC., San Diego, Calif.	C	105.0	319.3	100	0	0	0	0	0	0	0	0
163	158	SCHECK INDUSTRIES, Countryside, Ill. <sup>163</sup>	M	104.6	140.0	5	0	30	0	0	65	0	0	0
164	237	LUDVIK ELECTRIC CO., Lakewood, Colo.	E	104.2	69.1	54	0	0	19	10	0	1	0	16
165	**	SPRIG ELECTRIC, San Jose, Calif.	E	104.0	111.0	60	20	5	0	0	0	0	0	15
166	173	HIGH CONCRETE GROUP LLC, Denver, Pa.	C	103.6	73.6	100	0	0	0	0	0	0	0	0
167	227	LETSOS CO., Houston, Texas	M	103.6	61.3	95	0	0	0	0	5	0	0	0
168	165	ARDENT SERVICES, Covington, La.	E	103.4	76.2	0	2	3	0	0	95	0	0	0
169	169	GRUNAU CO., Oak Creek, Wis.	M	103.0	33.0	45	20	0	0	10	20	5	0	0
170	217	YEAROUT MECHANICAL INC., Albuquerque, N.M.	M	102.2	42.6	60	10	0	0	10	20	0	0	0
171	174	F.L. CRANE & SONS INC., Fulton, Miss.	W	100.6	81.6	100	0	0	0	0	0	0	0	0
172	**	PROGRESSIVE ROOFING, Phoenix, Ariz.	R	100.0	105.0	100	0	0	0	0	0	0	0	0
173	184	W&W GLASS LLC, Nanuet, N.Y.	G	100.0	150.0	85	0	0	0	0	0	15	0	0
174	166	WACHTER, Lenexa, Kan.	E	98.5	53.5	8	8	0	0	1	6	0	0	77
175	155	O'CONNELL ELECTRIC CO. INC., Victor, N.Y.	E	98.2	80.0	35	5	43	0	1	8	3	0	5
176	199	HERMANSON CO. LLP, Kent, Wash.	M	98.0	96.7	90	10	0	0	0	0	0	0	0
177	159	REX MOORE ELECTRICAL CONTRACTORS & ENGRS., Sacramento, Calif.	E	96.2	60.0	70	20	0	0	0	0	0	0	10
178	196	BEST CONTRACTING SERVICES INC., Gardena, Calif.	R/G/SH	95.7	66.4	90	5	0	0	0	5	0	0	0
179	191	COMMONWEALTH ELECTRIC CO. OF THE MIDWEST, Lincoln, Neb.	E	95.6	115.9	62	0	20	0	0	8	3	0	4
180	**	UNIVERSAL PLANT SERVICES INC., Deer Park, Texas	M	94.3	94.3	0	0	30	0	0	70	0	0	0
181	157	ROGERS ELECTRIC, Atlanta, Ga.	E	94.0	106.5	97	0	0	0	0	0	0	0	3
182	195	LANDMARK STRUCTURES, Fort Worth, Texas	C/ST	93.2	92.5	0	0	0	98	0	2	0	0	0
183	198	DELTA DIVERSIFIED ENTERPRISES INC., Tempe, Ariz.	E	93.0	75.0	65	25	10	0	0	0	0	0	0
184	201	WARWICK PLUMBING & HEATING, Newport News, Va.	M	92.3	96.5	80	0	0	0	0	20	0	0	0
185	162	S.B. BALLARD CONSTRUCTION CO., Virginia Beach, Va.	C	91.0	87.0	100	0	0	0	0	0	0	0	0
186	189	COLLINS ELECTRICAL CO. INC., Stockton, Calif.	E	90.8	32.0	71	0	2	11	7	0	7	0	0
187	**	PIC GROUP INC., Marietta, Ga. <sup>187</sup>	M/O	90.0	55.0	0	0	92	0	0	8	0	0	0
188	221	STEINY AND CO. INC., Vallejo, Calif.	E	89.4	47.0	4	0	0	0	26	0	71	0	0
189	181	GROUP BUILDERS INC., Honolulu, Hawaii	W	87.6	62.1	100	0	0	0	0	0	0	0	0
190	143	D.H. GRIFFIN WRECKING CO. INC., Greensboro, N.C.	D	87.6	44.6	20	40	10	0	0	30	0	0	0
191	243	INTERSTATES COS., Sioux Center, Iowa	E	87.1	85.7	15	10	0	0	0	75	0	0	0
192	187	PORT MORRIS TILE & MARBLE CORP., Bronx, N.Y. <sup>192</sup>	O	86.9	80.1	100	0	0	0	0	0	0	0	0
193	231	CHARLES E. JARRELL CONTRACTING INC., Earth City, Mo.	M	86.5	71.2	100	0	0	0	0	0	0	0	0
194	251	STARK EXCAVATING INC., Bloomington, Ill.	C/U/X	86.0	86.7	29	11	0	0	0	0	60	0	0
195	171	MCKINNEY DRILLING CO., Odenton, Md.	X	85.8	85.0	30	0	30	0	0	0	30	0	10
196	246	JE RICHARDS INC., Beltsville, Md.	E	85.1	41.3	77	0	0	0	0	0	0	0	2
197	182	SUNTEC CONCRETE, Phoenix, Ariz.	C	85.0	45.0	100	0	0	0	0	0	0	0	0
198	131	AZCO INC., Menasha, Wis.	M	84.5	98.6	0	3	87	0	0	9	0	0	0
199	250	SOUTHERN INDUSTRIAL CONSTRUCTORS INC., Raleigh, N.C.	M/E	84.3	84.3	0	40	20	0	0	40	0	0	0
200	218	OIL CAPITAL ELECTRIC, Tulsa, Okla.	E/M	84.0	75.0	45	10	5	10	15	15	0	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 151=DATA COMMUNICATIONS; 154=EQUIPMENT SETTING, BOILER WORK; 163=BOILER; 182=SPECIALTY COATINGS; 187=START-UP AND COMMISSIONING; 192=TILE, MARBLE, TERRAZZO, EXT STONE

## THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN		NEW MARKETS (% OF 2009 REVENUE)					HAZ. WASTE	TELE- COM
				REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.		
201	256	DUCCI ELECTRICAL CONTRACTORS INC., Torrington, Conn. <sup>201</sup>	E/M	83.1	52.2	28	0	9	0	0	0	25	0	5
202	242	RYAN INC. CENTRAL, Janesville, Wis.	X	83.0	106.7	15	0	30	0	53	0	0	0	0
203	178	LAKE ERIE ELECTRIC COS., Cleveland, Ohio	E	82.9	73.4	28	20	2	0	15	5	5	0	0
204	223	SHAPIRO & DUNCAN INC., Rockville, Md.	M	80.4	75.0	100	0	0	0	0	0	0	0	0
205	**	SINGLETON ELECTRIC CO. INC., Gaithersburg, Md.	E	80.2	87.9	67	0	0	0	33	0	0	0	0
206	228	PAYNECREST ELECTRIC, St. Louis, Mo.	E	80.1	44.7	22	56	3	0	0	11	0	0	7
207	183	WILSON ELECTRIC SERVICES CORP., Tempe, Ariz.	E	80.0	50.2	75	0	5	0	0	0	10	0	10
208	**	NATIONS ROOF LLC, Lithia Springs, Ga. <sup>208</sup>	R/SH	80.0	120.0	45	16	5	0	3	13	5	3	10
209	214	CSI ELECTRICAL CONTRACTORS INC., Santa Fe Springs, Calif.	E	78.5	49.3	30	10	5	0	5	20	5	0	5
210	177	RUTTURA & SONS CONSTRUCTION CO. INC., West Babylon, N.Y.	X	78.5	30.0	50	0	10	0	0	0	40	0	0
211	239	AMERICAN TECHNOLOGIES INC., Orange, Calif. <sup>211</sup>	O/A	78.4	78.4	80	0	0	0	0	0	0	20	0
212	137	MORSE ELECTRIC, Freeport, Ill.	E	77.4	147.0	2	16	5	0	25	2	50	0	0
213	213	BINSKY & SNYDER LLC, Piscataway, N.J. <sup>213</sup>	M	77.0	46.0	55	20	0	0	0	25	0	0	0
214	206	ERMCO INC., Indianapolis, Ind.	E	75.6	60.2	52	10	0	0	10	15	3	0	10
215	334	GIROUX GLASS INC., Los Angeles, Calif.	G	75.5	14.7	97	0	0	0	0	0	0	0	0
216	215	HUSSUNG MECHANICAL CONTRACTORS INC., Louisville, Ky.	M	75.5	62.2	90	0	5	0	0	5	0	0	0
217	194	DORVIN D. LEIS CO. INC., Kahului, Hawaii	M	75.3	84.0	99	0	1	0	1	0	0	0	0
218	258	MLN CO., Houston, Texas	M	75.2	45.0	100	0	0	0	0	0	0	0	0
219	203	PACIFIC CONSTRUCTION SYSTEMS INC., Bellevue, Wash.	W/P	74.7	39.8	100	0	0	0	0	0	0	0	0
220	**	POSTLER & JAECKLE CORP., Rochester, N.Y.	M	74.6	83.5	50	30	0	0	0	0	0	0	0
221	263	VAUGHN INDUSTRIES LLC, Carey, Ohio	E/M/U	74.2	50.3	64	10	26	0	0	0	0	0	0
222	282	WYATT INC., Pittsburgh, Pa	W	73.9	NA	100	0	0	0	0	0	0	0	0
223	209	FORT PITT GROUP LP, Baltimore, Md.	M	73.5	78.5	100	0	0	0	0	0	0	0	0
224	447	DURR MECHANICAL CONSTRUCTION INC., New York, N.Y.	M	73.0	33.0	17	0	29	43	11	0	0	0	0
225	248	MBR CONSTRUCTION SERVICES INC., Reading, Pa.	E/M	72.9	65.8	55	0	15	0	5	20	0	0	5
226	316	BAKER GROUP, Des Moines, Iowa <sup>226</sup>	M/SH	72.8	125.0	96	0	0	0	0	0	0	0	4
227	269	THE BELDON GROUP, San Antonio, Texas <sup>227</sup>	O/R	72.5	75.5	100	0	0	0	0	0	0	0	0
228	220	ARCHITECTURAL GLASS & ALUMINUM CO. INC., Alameda, Calif.	G	72.0	65.0	80	0	0	0	0	0	20	0	0
229	329	CONCRETE STRATEGIES LLC, St. Louis, Mo.	C	72.0	38.0	35	20	0	0	0	30	15	0	0
230	254	BIERLEIN DEMOLITION & DISMANTLING, Midland, Mich.	D	71.1	67.0	17	35	0	0	0	42	0	6	0
231	197	STAFF ELECTRIC CO. INC., Menomonee Falls, Wis.	E	70.9	56.1	75	5	0	0	5	0	5	0	10
232	185	SOUTHLAND CONCRETE CORP., Dulles, Va.	C	70.5	64.3	100	0	0	0	0	0	0	0	0
233	306	ANDERSON DRILLING, Lakeside, Calif.	X	70.3	56.1	23	1	52	2	2	0	20	0	1
234	466	S3H INC., Las Vegas, Nev.	M	70.2	53.0	100	0	0	0	0	0	0	0	0
235	241	MONA ELECTRIC GROUP INC., Clinton, Md.	E	70.0	46.0	92	0	0	0	0	0	0	0	8
236	212	W.G. TOMKO INC., Finleyville, Pa.	M	70.0	50.0	28	0	0	2	5	0	0	0	0
237	267	KELSO-BURNETT CO., Chicago, Ill.	E	69.1	81.0	54	18	0	0	0	0	0	0	22
238	249	HI-TECH ELECTRIC INC., Houston, Texas	E	68.8	51.0	70	10	0	0	5	15	0	0	0
239	283	NORMENT SECURITY GROUP INC., Montgomery, Ala. <sup>239</sup>	O	68.4	59.9	0	0	0	0	0	0	0	0	0
240	216	IPS, Maumee, Ohio	M	68.0	70.0	10	25	5	10	10	40	0	0	0
241	252	MARON ELECTRIC CO., Skokie, Ill. <sup>241</sup>	E/O	67.0	30.0	76	0	0	0	0	0	0	0	12
242	294	THE FARFIELD CO., Lititz, Pa.	E/M	66.7	40.2	63	0	10	0	0	0	15	0	12
243	288	BROADWAY ELECTRIC SERVICE CORP., Knoxville, Tenn.	E	66.7	78.3	15	12	15	0	4	3	4	15	2
244	116	MCPHEE ELECTRIC LTD., Farmington, Colo.	E	65.9	54.9	36	0	38	0	0	0	0	0	9
245	**	FRISCHHERTZ ELECTRIC CO. INC., New Orleans, La.	E	65.0	99.0	95	0	0	0	0	0	0	0	5
246	359	BONLAND INDUSTRIES INC., Wayne, N.J.	SH	64.8	25.5	50	7	0	0	0	1	2	0	0
247	259	BCH MECHANICAL INC., Largo, Fla. <sup>247</sup>	M/O/SH	64.5	33.2	84	0	0	0	0	16	0	0	0
248	313	SLOAN & CO. INC., West Caldwell, N.J.	W	64.4	33.9	100	0	0	0	0	0	0	0	0
249	434	TOTAL ENGINEERING INC., Lanham, Md.	X	64.4	70.2	83	0	0	0	0	0	17	0	0
250	211	FOLEY CO., Kansas City, Mo.	M/C	64.1	142.5	16	16	10	0	53	0	0	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 201=CIVIL; 208=SOLAR ROOFING/GARDEN ROOFING; 211=FIREFIRE AND WATER DAMAGE RESTORATION; 213=PLUMBING; 226=CONTROLS AND SECURITY; 227=GUTTERS; 239=DETENTION AND SECURITY ELECTRONICS; 241=TELE/DATA, NETWORKING/SECURITY; 247=SERVICE

# THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN		NEW MARKETS (% OF 2009 REVENUE)					HAZ. WASTE	TELE- COM
				REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.		
251	323	UNIVERSAL BUILDERS SUPPLY INC., New Rochelle, N.Y. <sup>251</sup>	O	64.0	58.0	100	0	0	0	0	0	0	0	0
252	414	PRIME ELECTRIC INC., Bellevue, Wash.	E	63.1	42.1	77	11	0	0	0	4	3	0	5
253	354	KALKREUTH ROOFING & SHEET METAL INC., Wheeling, W.Va.	R/SH	62.9	64.9	80	20	0	0	0	0	0	0	0
254	**	ENVIRONMENTAL RESTORATION LLC, St. Louis, Mo. <sup>254</sup>	O	62.4	151.5	0	0	0	0	0	0	0	100	0
255	289	HEATING & PLUMBING ENGINEERS INC., Colorado Springs, Colo.	M	62.0	62.0	100	0	0	0	0	0	0	0	0
256	293	KENT COS. INC., Grand Rapids, Mich.	C	62.0	42.6	42	19	0	0	0	10	26	0	0
257	301	WEST VALLEY CONSTRUCTION CO. INC., Campbell, Calif.	U	61.6	67.8	0	0	0	92	0	0	0	0	8
258	284	QUALITY PLUS SERVICES INC., Petersburg, Va.	M/E	61.1	51.2	4	11	21	0	0	63	0	0	1
259	230	KIRK & BLUM - A CECO ENVIRONMENTAL CO., Cincinnati, Ohio	SH	61.1	53.1	0	0	0	0	0	100	0	0	0
260	240	CUMMINGS ELECTRICAL INC., Fort Worth, Texas	E	61.0	65.0	55	10	10	0	0	15	5	0	5
261	346	BRUCE & MERRILEES ELECTRIC CO., New Castle, Pa.	E	60.1	50.0	0	5	25	0	0	5	45	0	0
262	207	BUCKNER COS., Graham, N.C.	ST	60.0	60.0	40	55	0	0	0	0	5	0	0
263	257	CONDON JOHNSON & ASSOCIATES INC., Oakland, Calif.	X	60.0	70.0	8	0	0	2	0	2	88	0	0
264	208	HALEY-GREER INC., Dallas, Texas	G	60.0	60.0	100	0	0	0	0	0	0	0	0
265	327	RMCI INC., Albuquerque, N.M.	U	59.6	67.9	0	0	0	25	55	15	5	0	0
266	163	LARGO CONCRETE INC., Tustin, Calif.	C	59.0	42.0	100	0	0	0	0	0	0	0	0
267	383	ALEX E. PARIS CONTRACTING CO. INC., Atlasburg, Pa.	U/X	58.8	30.0	5	0	0	20	45	20	10	0	0
268	287	TRI CITY ELECTRIC CO. OF IOWA, Davenport, Iowa	E	58.2	28.1	54	30	0	0	0	1	2	0	13
269	285	GSL ELECTRIC, Sandy, Utah	E	57.7	44.0	50	40	0	5	0	0	0	0	5
270	310	J & S MECHANICAL CONTRACTORS INC., Draper, Utah	M	57.1	47.7	100	0	0	0	0	0	0	0	0
271	275	AREA ERECTORS INC., Rockford, Ill.	ST	56.8	51.6	70	15	5	0	2	2	6	0	0
272	308	L.P.R. CONSTRUCTION CO., Loveland, Colo.	ST/M	56.8	53.5	31	39	25	0	0	4	1	0	0
273	333	ACE ELECTRIC INC., Valdosta, Ga.	E	56.2	26.6	20	20	0	0	0	22	3	0	10
274	320	CCI MECHANICAL INC., Salt Lake City, Utah	M	55.8	65.0	50	25	5	0	0	20	0	0	0
275	238	THE CIRCLE GROUP OF COS., Alpharetta, Ga.	W	55.6	19.5	100	0	0	0	0	0	0	0	0
276	**	DRILL TECH DRILLING & SHORING INC., Antioch, Calif.	X	55.1	76.2	10	0	0	20	0	20	50	0	0
277	416	DAIDONE ELECTRIC INC., Newark, N.J.	E	55.0	85.0	0	0	15	0	0	0	85	0	0
278	324	MARTIN PETERSEN CO. INC., Kenosha, Wis.	M	55.0	53.0	40	20	0	0	0	40	0	0	0
279	335	BERGER ENGINEERING CO., Dallas, Texas	M	54.9	54.9	90	0	0	0	0	10	0	0	0
280	341	C.A. LINDMAN COS., Jessup, Md.	MA/C	54.7	48.0	86	2	4	2	0	2	4	0	0
281	270	NEWKIRK ELECTRIC, Muskegon, Mich.	E	54.4	39.5	3	10	30	0	3	7	7	0	25
282	286	CENTURY CONCRETE INC., Virginia Beach, Va.	C	54.2	47.3	82	0	0	0	8	0	10	0	0
283	315	B.T. MANCINI CO. INC., Milpitas, Calif. <sup>283</sup>	SH/O	54.2	42.1	70	20	0	0	0	5	5	0	0
284	264	FOUNDATION CONSTRUCTORS INC., Oakley, Calif.	X	54.1	59.7	29	0	7	4	6	2	52	0	0
285	236	ERSHIGS INC., Bellingham, Wash.	M	53.7	80.1	0	1	91	0	1	5	0	2	0
286	478	TRI-STATE DRILLING INC., Hamel, Minn.	X	53.4	69.2	0	0	96	0	4	0	0	0	0
287	358	ZIOLKOWSKI CONSTRUCTION INC., South Bend, Ind.	MA/E/M	53.3	49.8	100	0	0	0	0	0	0	0	0
288	325	THE CAMPBELL COS., Memphis, Tenn.	R/SH	53.2	51.0	85	15	0	0	0	0	0	0	0
289	330	CHERRY DEMOLITION, Houston, Texas <sup>289</sup>	O/D	53.0	53.0	25	10	5	5	5	35	15	0	0
290	179	MCGEE BROTHERS CO. INC., Monroe, N.C.	MA	52.9	52.9	100	0	0	0	0	0	0	0	0
291	311	AMEX CONSTRUCTION CO. INC., Hammond, Ind.	M	52.8	63.0	0	0	0	0	0	100	0	0	0
292	375	KARAS & KARAS GLASS CO. INC., Boston, Mass.	G	52.8	17.0	100	0	0	0	0	0	0	0	0
293	350	BROOKS-BERRY-HAYNIE & ASSOCIATES INC., Mableton, Ga.	E	52.6	NA	10	0	0	0	0	0	90	0	0
294	379	DIAMOND B CONSTRUCTORS INC., Bellingham, Wash.	M/SH	52.3	70.0	60	5	5	0	0	30	0	0	0
295	381	DYNATEN CORP., Fort Worth, Texas	M	52.0	37.0	90	0	0	0	0	10	0	0	0
296	366	MARINA LANDSCAPE INC., Anaheim, Calif. <sup>296</sup>	O	51.8	49.6	0	0	0	0	0	0	0	0	0
297	**	MOBLEY INDUSTRIAL SERVICES INC., Laporte, Texas <sup>297</sup>	P/O	51.6	51.6	0	0	0	0	0	100	0	0	0
298	369	VELLUTINI CORP., DBA ROYAL ELECTRIC CO., Sacramento, Calif.	E	51.1	56.4	48	0	0	0	0	0	52	0	0
299	326	BIRDAIR INC., Amherst, N.Y.	R	51.0	25.0	100	0	0	0	0	0	0	0	0
300	417	IMCOR - INTERSTATE MECHANICAL CORP., Phoenix, Ariz. <sup>300</sup>	M/SH	51.0	33.9	44	5	3	0	3	0	30	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 251=SCAFFOLDING/HOISTING; 254=ENVIRONMENTAL CONTRACTOR; 283=FLOOR COVERING; 289=CONCRETE RECYCLING; 296=LANDSCAPE CONSTRUCTION; 297=SCAFFOLD AND INSULATION; 300=PLUMBING 20% AND PIPING 25%

## THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN		NEW MARKETS (% OF 2009 REVENUE)					HAZ.	TELE-
				REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.		
301	**	INTERMOUNTAIN ELECTRIC, Aurora, Colo.	E	51.0	51.0	65	0	0	0	0	20	0	0	0
302	352	CBO GLASS, Alden, N.Y.	G	50.8	63.7	82	0	0	0	0	5	13	0	0
303	378	DOUGLASS COLONY GROUP, Commerce City, Colo.	R/SH	50.8	46.1	100	0	0	0	0	0	0	0	0
304	405	BASDEN STEEL & ERECTION INC., Burleson, Texas	ST	50.6	23.1	100	0	0	0	0	0	0	0	0
305	322	EDWIN L. HEIM CO., Harrisburg, Pa.	E/M	50.6	29.0	44	44	1	0	4	3	0	0	4
306	210	TESTA CORP., Wakefield, Mass.	D	50.4	22.9	15	20	5	0	10	5	45	0	0
307	370	RICHARD GOETTLE INC., Cincinnati, Ohio <sup>307</sup>	O	50.1	15.2	55	0	25	0	0	0	20	0	0
308	297	VEE-JAY CEMENT CONTRACTING CO. INC., St. Louis, Mo. <sup>308</sup>	C/O	50.0	55.0	80	5	0	0	0	15	0	0	0
309	307	MARATHON ELECTRICAL CONTRACTORS INC., Birmingham, Ala.	E	49.9	38.3	79	0	0	0	0	0	0	0	21
310	353	BAKER ELECTRIC INC., Escondido, Calif.	E	49.7	50.0	66	0	20	0	0	0	0	0	14
311	347	CALIFORNIA DRYWALL CO., San Jose, Calif.	W	49.0	49.0	95	3	0	0	0	0	2	0	0
312	361	THE TRI-M GROUP LLC, Kennett Square, Pa.	E	49.0	51.0	55	10	0	0	2	22	5	0	6
313	**	BUIST ELECTRIC, Byron Center, Mich.	E	48.5	42.0	55	25	0	0	0	15	0	0	5
314	273	MIDSTATE MECHANICAL INC., Phoenix, Ariz.	M	48.5	45.5	100	0	0	0	0	0	0	0	0
315	501	PATRIOT ERECTORS INC., Dripping Springs, Texas <sup>315</sup>	ST/O	48.4	28.7	92	0	8	0	0	0	0	0	0
316	382	HEINAMAN CONTRACT GLAZING, Lake Forest, Calif.	G	48.1	38.0	100	0	0	0	0	0	0	0	0
317	266	E.S. BOULOS CO., Westbrook, Maine	E	48.0	34.6	30	10	40	0	0	10	0	0	10
318	396	SDB INC., Tempe, Ariz.	W/M/E	48.0	44.0	40	35	0	0	0	10	15	0	0
319	**	HUMPHREY CO. LTD., Houston, Texas	M	47.6	54.2	100	0	0	0	0	0	0	0	0
320	279	DANNY'S CONSTRUCTION CO. INC., Shakopee, Minn.	ST	47.6	26.0	17	14	0	0	0	10	59	0	0
321	536	MCDADE-WOODCOCK INC., Albuquerque, N.M.	E	47.5	24.5	10	10	0	50	30	0	0	0	0
322	129	COLASANTI SPECIALTY SERVICES INC., Macomb Twp., Mich.	C	47.4	NA	60	0	0	20	0	20	0	0	0
323	305	CONCRETE STRUCTURES OF THE MIDWEST INC., West Chicago, Ill.	C	47.3	23.4	93	0	0	0	0	0	7	0	0
324	303	ALAKAI MECHANICAL CORP., Honolulu, Hawaii	M	47.2	5.2	100	0	0	0	0	0	0	0	0
325	412	TECHNO COATINGS INC., Anaheim, Calif.	P	47.2	45.1	10	10	30	10	10	10	10	10	0
326	124	ALLISON SMITH LLC, Atlanta, Ga.	E	47.1	45.0	95	0	0	0	0	0	0	0	5
327	363	ACTION ELECTRICAL & MECHANICAL CONTRACTORS, Smyrna, Ga. <sup>327</sup>	E/M/SH	47.1	21.0	10	30	20	0	0	10	0	0	10
328	200	NASDI LLC, Waltham, Mass.	D	47.0	30.0	50	15	20	0	0	15	0	0	0
329	410	MATCO ELECTRIC CORP., Vestal, N.Y.	E	46.8	19.9	52	32	0	0	2	0	0	0	14
330	339	MEISNER ELECTRIC INC. OF FLORIDA, Delray Beach, Fla.	E	46.7	44.7	95	0	0	0	0	0	4	0	1
331	570	ALBIN CARLSON & CO., Addison, Ill.	C/X	46.5	50.6	5	0	5	10	0	0	80	0	0
332	**	BENCOR CORP. OF AMERICA FOUNDATION SPECIALIST, Dallas, Texas	X	46.0	57.0	10	0	0	70	20	0	0	0	0
333	276	SUN VALLEY MASONRY INC., Phoenix, Ariz.	MA	46.0	46.0	100	0	0	0	0	0	0	0	0
334	304	ONCORE CONSTRUCTION, Bladensburg, Md.	C	45.8	16.2	100	0	0	0	0	0	0	0	0
335	190	OKLAHOMA ELECTRICAL SUPPLY CO., Oklahoma City, Okla.	E	45.8	30.2	59	6	0	0	0	5	0	0	30
336	356	JOHN A. PENNEY CO. INC., Cambridge, Mass.	E	45.6	16.8	100	0	0	0	0	0	0	0	0
337	392	ELDECO INC., Greenville, S.C.	E	45.4	18.9	90	2	0	0	0	8	0	0	0
338	360	J. RANCK ELECTRIC INC., Mount Pleasant, Mich.	E	45.4	41.2	16	0	4	0	4	26	47	0	3
339	321	TAYLOR ELECTRIC INC., Salt Lake City, Utah	E	45.2	16.1	100	0	0	0	0	0	0	0	0
340	292	W. BRADLEY ELECTRIC INC., Novato, Calif. <sup>340</sup>	E/O	45.0	45.0	50	0	0	0	0	0	0	0	40
341	459	ICON MECHANICAL CONSTRUCTION & ENG'G LLC, Granite City, Ill. <sup>341</sup>	O/M	44.3	13.7	30	0	0	0	0	70	0	0	0
342	**	PLAYER AND CO., Atlanta, Ga.	M/E/X	44.2	33.5	0	30	0	0	0	40	30	0	0
343	525	GARDNER ZEMKE CO., Albuquerque, N.M.	M/E	44.2	69.7	79	0	15	6	0	0	0	0	0
344	**	MORGAN & THORNBURG INC., Memphis, Tenn.	M/SH	44.1	6.5	100	0	0	0	0	0	0	0	0
345	**	ADVANCED ROOFING INC., Fort Lauderdale, Fla.	R	44.0	34.0	100	0	0	0	0	0	0	0	0
346	299	LATITE ROOFING & SHEET METAL CO., Pompano Beach, Fla.	R	44.0	49.0	100	0	0	0	0	0	0	0	0
347	438	SCHREIBER ROOFING, Wixom, Mich.	R	44.0	NA	20	45	0	0	0	0	0	0	0
348	388	SEEDORFF MASONRY INC., Strawberry Point, Iowa	MA	43.9	39.0	90	0	0	0	2	8	0	0	0
349	362	CONNET COMMUNICATIONS LLC, Bethel, Conn. <sup>349</sup>	O	43.7	40.3	90	1	0	0	0	0	0	0	9
350	402	CENTRAL CEILINGS INC., South Easton, Mass.	W	43.7	17.1	100	0	0	0	0	0	0	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 307=EARTH RETENTION/FOUNDATION; 308=COMMERCIAL POOLS; 315=STEEL FABRICATION; 327=CARPENTRY; 340=TELECOMMUNICATIONS, SECURITY, AUDIO VISUAL, NETWORK, TRAFFIC SIGNAL/STREET LIGHTING; 341=HEAVY INDUSTRIAL; 349=TELECOM

## THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN		NEW MARKETS (% OF 2009 REVENUE)					HAZ.	TELE- COM
				REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.		
351	423	SPS CORP., Apex, N.C.	G/O	43.4	47.4	75	10	5	0	0	5	0	0	0
352	389	KENMOR ELECTRIC CO. LP, Houston, Texas	E	43.2	45.0	90	0	0	0	0	0	0	0	5
353	450	TJ WIES CONTRACTING INC., Lake St. Louis, Mo.	W	43.1	27.3	100	0	0	0	0	0	0	0	0
354	**	SIERRA DETENTION SYSTEMS, Brighton, Colo. <sup>354</sup>	O	43.0	85.0	0	0	0	0	0	0	0	0	0
355	398	CORNERSTONE DETENTION PRODUCTS INC., Tanner, Ala. <sup>355</sup>	O	43.0	22.3	100	0	0	0	0	0	0	0	0
356	401	LANDCOAST INSULATION INC., New Iberia, La. <sup>356</sup>	O	42.8	NA	0	0	30	0	0	50	0	0	20
357	386	A-C ELECTRIC CO., Bakersfield, Calif.	E	42.7	26.5	57	14	4	5	4	0	16	0	0
358	343	MUTH ELECTRIC INC., Mitchell, S.D.	E	42.4	44.5	63	12	5	0	5	5	5	0	5
359	371	ASCHINGER ELECTRIC CO., Fenton, Mo.	E	42.3	38.6	60	0	0	0	0	15	10	0	15
360	413	R.W. WARNER INC., Frederick, Md.	M	42.3	44.5	100	0	0	0	0	0	0	0	0
361	512	POMPANO MASONRY CORP., Pompano Beach, Fla.	MA	42.2	23.7	100	0	0	0	0	0	0	0	0
362	**	DURR HEAVY CONSTRUCTION LLC, Harahan, La.	X/D/U	42.2	26.2	85	0	0	0	0	0	0	5	0
363	300	PRECISION CONCRETE CONSTRUCTION INC., Alpharetta, Ga.	C	42.2	23.2	50	30	0	0	0	0	10	0	0
364	314	CLEVELAND CEMENT CONTRACTORS INC., Cleveland, Ohio	C	42.0	18.0	100	0	0	0	0	0	0	0	0
365	436	COMMERCIAL ROOFERS INC., Las Vegas, Nev. <sup>365</sup>	R	42.0	42.0	100	0	0	0	0	0	0	0	0
366	437	MADER SOUTHEAST, Orlando, Fla.	W	42.0	42.0	100	0	0	0	0	0	0	0	0
367	418	SERETTA CONSTRUCTION INC., Orlando, Fla.	C	42.0	NA	100	0	0	0	0	0	0	0	0
368	317	MILLER BONDED INC., Albuquerque, N.M.	M/SH	42.0	25.0	100	0	0	0	0	0	0	0	0
369	281	E.M. DUGGAN INC., Canton, Mass.	M	41.7	31.0	100	0	0	0	0	0	0	0	0
370	480	JENSEN CORP., San Jose, Calif. <sup>370</sup>	O	41.7	15.0	100	0	0	0	0	0	0	0	0
371	302	FRANK M. BOOTH INC., Marysville, Calif.	M/SH	41.7	34.3	84	0	0	0	0	16	0	0	0
372	430	DIVERSIFIED UTILITY SERVICES INC., Bakersfield, Calif.	U	41.7	41.7	0	0	100	0	0	0	0	0	0
373	365	BELL ELECTRICAL CONTRACTORS INC., St. Louis, Mo.	E	41.5	30.3	70	10	0	0	5	3	0	0	12
374	**	DALMATIAN FIRE INC., Indianapolis, Ind. <sup>374</sup>	O	41.3	42.0	80	15	0	0	0	5	0	0	0
375	435	DUNKIN & BUSH INC., Kirkland, Wash.	P	41.0	40.0	0	0	10	10	0	70	10	0	0
376	247	NORTHLAND CONCRETE & MASONRY CO. LLC, Burnsville, Minn.	C/MA	41.0	20.0	85	0	0	0	0	10	5	0	0
377	454	SPACECON SPECIALTY CONTRACTORS, Colorado Springs, Colo.	W	40.4	36.8	100	0	0	0	0	0	0	0	0
378	368	HACI MECHANICAL CONTRACTORS INC., Phoenix, Ariz.	M	40.2	22.7	100	0	0	0	0	0	0	0	0
379	340	CROWTHER ROOFING & SHEET METAL OF FLORIDA INC., Fort Myers, Fla.	R	40.1	35.0	100	0	0	0	0	0	0	0	0
380	298	VAN ERT ELECTRIC CO. INC., Wausau, Wis.	E	40.1	68.0	20	5	15	0	0	50	5	0	5
381	377	CENTURY STEEL ERECTORS, Dravosburg, Pa.	ST	40.0	15.0	40	0	0	0	0	40	20	0	0
382	274	CANNON & WENDT ELECTRIC CO. INC., Phoenix, Ariz. <sup>382</sup>	E	40.0	25.2	94	3	0	0	2	0	0	0	1
383	338	AEVENIA, Moorhead, Minn.	E/U	39.7	39.1	30	10	20	0	0	20	0	0	20
384	524	POWER PIPING CO., Pittsburgh, Pa.	M	39.6	27.8	0	15	25	0	0	60	0	0	0
385	351	CANTERA CONCRETE CO. LLC., Tulsa, Okla.	C	39.6	46.6	93	5	0	0	0	0	2	0	0
386	**	ASSOCIATED INTERIORS INC., Fort Worth, Texas	W/C	39.3	34.8	100	0	0	0	0	0	0	0	0
387	349	DUNBAR MECHANICAL INC., Toledo, Ohio	M	39.3	33.2	49	21	24	0	0	4	0	0	2
388	372	BAYSIDE INTERIORS INC., Fremont, Calif.	W	39.1	46.2	85	10	0	0	0	5	0	0	0
389	**	PETRIN CORP., Port Allen, La. <sup>389</sup>	O/P	39.0	39.0	0	0	5	0	0	90	0	5	0
390	440	CULLUM MECHANICAL CONSTRUCTION INC., Charleston, S.C.	M	39.0	30.3	85	15	0	0	0	0	0	0	0
391	486	GREENBERRY INDUSTRIAL, Corvallis, Ore.	M/ST/X	38.9	38.9	0	0	50	0	0	50	0	0	0
392	534	TOPCOR COS., Baton Rouge, La. <sup>392</sup>	O/C	38.8	42.1	0	0	2	3	5	80	10	0	0
393	**	DIXIE ELECTRIC LLC, Odessa, Texas	E/U	38.6	38.6	0	0	10	0	0	90	0	0	0
394	295	CLEVELAND WRECKING CO., Covina, Calif. <sup>394</sup>	D	38.5	29.2	20	10	20	0	5	25	20	0	0
395	409	CENTURY MECHANICAL CONTRACTORS INC., Fort Worth, Texas	M	38.4	27.2	72	0	0	0	0	0	0	0	0
396	255	WAYNE AUTOMATIC FIRE SPRINKLERS INC., Orlando, Fla. <sup>396</sup>	O	38.4	21.0	100	0	0	0	0	0	0	0	0
397	422	GREGORY ELECTRIC CO. INC., Columbia, S.C.	E	38.1	41.0	25	15	10	0	15	10	10	0	15
398	516	ARCHITECTURAL WALL SYSTEMS CO., West Des Moines, Iowa	G	38.0	40.0	100	0	0	0	0	0	0	0	0
399	**	SUPERIOR AIR HANDLING CORP., Clearfield, Utah	SH/M	38.0	65.0	90	0	0	0	0	10	0	0	0
400	345	NATIONAL STEEL CITY LLC, Plymouth, Mich.	ST	37.9	40.0	0	0	60	0	0	40	0	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 354=DETENTION EQUIPMENT AND SECURITY ELECTRONICS; 355=DETENTION EQUIPMENT; 356=INSULATION/PAINTING/SCAFFOLDING/REFRACTORY; 365=WATER-PROOFING; 370=LANDSCAPING; 374=FIRE SPRINKLERS; 382=VOICE/DATA; 389=INSULATION; 392=STRUCTURAL RESTORATION; CONCRETE REST; PROCESS EQ LININGS; HDPE PIPE AND LININGS; SPEC COATING; 394=DEMOLITION; 396=FIRE SPRINKLER SUBCONTRACTOR

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN			NEW MARKETS (% OF 2009 REVENUE)					HAZ. WASTE	TELE- COM
				REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.			
401	**	ATS DRILLING LP, Fort Worth, Texas	X	37.8	6.8	10	0	3	0	10	3	75	0	0	
402	234	MARKHAM CONTRACTING CO. INC., Phoenix, Ariz. <sup>402</sup>	O	37.7	44.0	20	0	0	0	0	0	80	0	0	
403	520	EDGERTON CONTRACTORS INC., Oak Creek, Wis.	X	37.6	34.5	31	1	22	3	0	0	36	0	0	
404	429	BARNUM & CELILLO ELECTRIC INC., Sacramento, Calif.	E	37.5	37.5	90	0	10	0	0	0	0	0	0	
405	578	TEXAS SCENIC CO., San Antonio, Texas <sup>405</sup>	O	37.3	29.2	100	0	0	0	0	0	0	0	0	
406	425	O.C. McDONALD CO. INC., San Jose, Calif. <sup>406</sup>	M/O	37.1	21.6	100	0	0	0	0	0	0	0	0	
407	565	DEE CRAMER INC., Grand Blanc, Mich.	SH	37.0	51.3	85	10	0	0	5	0	0	0	0	
408	373	PRECISION ENVIRONMENTAL CO., Independence, Ohio	A	36.8	39.0	0	0	0	0	0	0	0	100	0	
409	446	H.R. ALLEN INC., Charleston, S.C.	E	36.7	18.6	100	0	0	0	0	0	0	0	0	
410	451	TOWER GLASS INC., Santee, Calif.	G	36.5	35.1	90	0	0	0	0	0	10	0	0	
411	397	WHITE ELECTRICAL CONSTRUCTION CO., Atlanta, Ga.	E	36.5	36.5	10	40	20	0	0	30	0	0	0	
412	488	DIGESARE MECHANICAL INC., Schenectady, N.Y.	M	36.5	39.8	60	20	0	0	0	10	0	0	0	
413	455	KLEINBERG ELECTRIC INC., New York, N.Y.	E	36.5	60.0	0	0	0	50	10	0	40	0	0	
414	374	SCHLOUCH INC., Blandon, Pa.	X	36.5	37.7	95	5	0	0	0	0	0	0	0	
415	469	FERGUSON, Plainville, Conn.	M/E	36.5	51.2	88	5	0	0	5	0	0	0	2	
416	474	GOYETTE MECHANICAL CO., Flint, Mich.	M/SH	36.0	39.5	75	20	0	0	5	0	0	0	0	
417	420	UNITED GROUP SERVICES, Cincinnati, Ohio	M/ST/X	35.8	26.0	0	25	35	0	0	40	0	0	0	
418	472	A & R MECHANICAL CONTRACTORS INC., Urbana, Ill.	M/U	35.6	12.0	100	0	0	0	0	0	0	0	0	
419	364	BEARD CONSTRUCTION GROUP LLC, Port Allen, La.	X/C	35.5	26.0	9	1	22	0	0	52	5	0	0	
420	448	SHAW ELECTRIC CO., Livonia, Mich.	E	35.5	10.6	60	0	0	0	40	0	0	0	0	
421	485	ACOUSTIC CEILING AND PARTITION CO., Ann Arbor, Mich.	W	35.3	18.1	100	0	0	0	0	0	0	0	0	
422	411	WILKS MASONRY CORP., Aledo, Texas	MA	35.2	34.6	94	0	0	0	6	0	0	0	0	
423	**	NAGELBUSH MECHANICAL INC., Fort Lauderdale, Fla.	M	35.1	12.0	65	0	0	0	0	0	35	0	0	
424	499	SKIHI ENTERPRISES LTD., Fort Worth, Texas	M/SH	35.0	38.0	100	0	0	0	0	0	0	0	0	
425	268	W.A. CHESTER LLC, Lanham, Md.	U	35.0	21.5	0	0	100	0	0	0	0	0	0	
426	**	DENISON LANDSCAPING INC., Ft. Washington, Md. <sup>426</sup>	O	35.0	22.0	100	0	0	0	0	0	0	0	0	
427	505	FD THOMAS INC., Medford, Ore.	P	34.8	36.6	20	20	0	5	15	10	10	20	0	
428	444	A. ZAHNER CO., Kansas City, Mo. <sup>428</sup>	G	34.6	56.2	90	0	0	0	0	0	10	0	0	
429	394	HOLMES ELECTRIC, Kent, Wash.	E	34.6	27.0	70	10	0	0	0	10	0	0	10	
430	380	POMEROY ELECTRIC INC., Deerfield Beach, Fla.	E	34.5	18.0	100	0	0	0	0	0	0	0	0	
431	470	TERRY'S ELECTRIC INC., Kissimmee, Fla.	E	34.1	20.0	90	0	0	0	0	0	0	0	0	
432	553	WEST ELECTRIC GROUP, Colorado Springs, Colo.	E	34.0	40.0	98	0	0	0	0	0	0	0	2	
433	357	SURE STEEL INC., Sandy, Utah	ST	34.0	24.0	10	10	10	0	0	40	0	0	0	
434	468	AJAY GLASS & MIRROR CO. INC., Canandaigua, N.Y.	G	34.0	28.1	100	0	0	0	0	0	0	0	0	
435	460	PHILIPS BROS. ELECTRICAL CONTRACTORS INC., Glenmoore, Pa.	E	33.8	31.3	33	0	0	10	30	0	25	0	2	
436	331	GRESSER COS. INC., Eagan, Minn.	C/MA	33.7	33.7	85	5	0	0	0	5	5	0	0	
437	**	JACOBSON & CO. INC., Elizabeth, N.J.	W	33.6	33.7	100	0	0	0	0	0	0	0	0	
438	**	PITTSBURG TANK AND TOWER CO. INC., Henderson, Ky.	ST/P	33.5	NA	0	5	25	5	0	35	0	0	0	
439	456	LUCIA LLC, Houston, Texas	MA	33.4	14.1	94	0	0	0	0	0	6	0	0	
440	433	WASCO INC., Nashville, Tenn.	MA	33.3	28.1	75	0	0	0	5	5	0	0	0	
441	453	THOMPSON ELECTRIC CO., Sioux City, Iowa	E	32.9	32.9	40	5	0	0	35	20	0	0	0	
442	507	NORTH AMERICAN COATINGS LLC, Mokena, Ill.	P	32.8	34.7	0	0	44	5	0	40	11	0	0	
443	465	ZEBRA CONSTRUCTION CO. INC., Suwanee, Ga.	C/MA	32.7	36.2	100	0	0	0	0	0	0	0	0	
444	421	CIRCLE B CONSTRUCTION, Indianapolis, Ind. <sup>444</sup>	W	32.5	32.5	100	0	0	0	0	0	0	0	0	
445	543	YOUNG PLUMBING & HEATING, Waterloo, Iowa	M	32.2	24.1	74	26	0	0	0	0	0	0	0	
446	592	KIRK WILLIAMS COS., Grove City, Ohio	SH/M	32.2	7.2	40	30	0	0	20	10	0	0	0	
447	529	AMERICAN PAN ENTERPRISES CO. INC., Palmetto, Ga.	C/X	32.2	16.0	70	0	0	0	0	0	30	0	0	
448	387	BORDERLAND CONSTRUCTION CO. INC., Tucson, Ariz. <sup>448</sup>	X/U/C	32.2	46.9	60	0	0	0	0	0	40	0	0	
449	503	DALEY'S DRYWALL, Campbell, Calif.	W	32.2	14.9	100	0	0	0	0	0	0	0	0	
450	515	H.T. SWEENEY & SON INC., Brookhaven, Pa.	X	32.2	34.0	69	0	25	0	0	6	0	0	0	

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 402=SITEWORK & PAVING; 405=STAGE EQUIPMENT; 406=PLUMBING/PIPING; 426=LANDSCAPING; 428=ARCHITECTURAL METAL; 444=FIREPROOFING; 448=PAVING

## THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN		NEW MARKETS (% OF 2009 REVENUE)					HAZ.	TELE- COM
				REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.		
451	344	UPCHURCH PLUMBING INC., Greenwood, Miss.	M/SH	32.1	40.3	98	2	0	0	0	0	0	0	0
452	531	THE PIPCO COS. LTD., Peoria, Ill. <sup>452</sup>	M/O/SH	32.1	27.4	45	10	0	5	10	15	10	0	5
453	458	SUPERIOR RIGGING & ERECTING CO. INC., Atlanta, Ga. <sup>453</sup>	ST/O	32.0	20.0	70	10	0	0	0	20	0	0	0
454	445	SUNWEST ELECTRIC INC., Anaheim, Calif.	E	31.9	47.5	90	4	0	0	0	5	0	0	1
455	556	DESIGN ELECTRIC INC., Charlottesville, Va.	E	31.8	25.0	60	20	5	0	0	0	5	0	10
456	415	PREMIER ELECTRICAL CORP., Brooklyn Park, Minn.	E	31.7	24.0	20	0	5	5	20	15	30	0	5
457	542	APG ELECTRIC INC., Clearwater, Fla.	E	31.6	16.4	70	5	0	0	0	0	5	0	20
458	**	NABCO MECHANICAL & ELECTRICAL INC., Conway, Ark.	M/E	31.5	42.4	100	0	0	0	0	0	0	0	0
459	**	ZEPHYR ALUMINUM LLC, Lancaster, Pa.	G	31.5	31.5	100	0	0	0	0	0	0	0	0
460	511	M&D MECHANICAL CONTRACTORS INC., Decatur, Ala.	M	30.9	25.0	40	25	0	0	0	35	0	0	0
461	477	THORNE ASSOCIATES INC., Chicago, Ill.	W	30.7	54.3	100	0	0	0	0	0	0	0	0
462	492	HEPACO INC., Charlotte, N.C. <sup>462</sup>	O	30.7	41.5	0	0	0	0	0	0	0	100	0
463	**	INTERNATIONAL CHIMNEY CORP., Buffalo, N.Y.	C/MA/ST	30.5	26.1	7	5	36	5	3	32	2	5	5
464	461	BURGESS STEEL ERECTORS OF N.Y. LLC, Englewood, N.J.	ST	30.3	25.0	100	0	0	0	0	0	0	0	0
465	439	SOWLES CO., Eagan, Minn.	ST	30.2	17.7	40	20	5	5	5	10	15	0	0
466	280	FOUNTAIN CONSTRUCTION CO. INC., Jackson, Miss.	E/M	30.2	25.0	97	3	0	0	0	0	0	0	0
467	554	SIGMA MARBLE AND GRANITE INC., Dallas, Texas <sup>467</sup>	O	30.1	30.1	100	0	0	0	0	0	0	0	0
468	535	TENNESSEE ELECTRIC CO., Kingsport, Tenn.	E	30.1	35.8	0	0	10	0	0	90	0	0	0
469	467	CAID INDUSTRIES, Tucson, Ariz. <sup>469</sup>	O/SH/M	30.1	32.5	20	0	10	5	10	50	5	0	0
470	367	RHP MECHANICAL SYSTEMS, Reno, Nev.	M/SH	30.1	22.0	80	10	0	0	0	10	0	0	0
471	544	LINDE CORP., Wilkes-Barre, Pa.	U	30.0	30.0	0	0	0	20	12	0	0	0	0
472	491	KOVACH INC., Chandler, Ariz.	SH/R	29.8	29.8	100	0	0	0	0	0	0	0	0
473	500	FEYEN ZYLSTRA LLC, Grand Rapids, Mich.	E	29.4	23.2	29	15	0	0	9	26	0	0	21
474	471	MKB CONSTRUCTION INC., Phoenix, Ariz.	W	29.2	27.5	80	10	0	0	0	10	0	0	0
475	**	HAZARDOUS ELIMINATION CORP., Farmingdale, N.Y. <sup>475</sup>	D/A	29.1	47.6	0	0	0	0	0	0	0	100	0
476	**	APPLEGATE JOHNSTON INC., Modesto, Calif. <sup>476</sup>	E/O	29.0	22.7	100	0	0	0	0	0	0	0	0
477	481	REMCO MAINTENANCE LLC, Long Island City, N.Y. <sup>477</sup>	P/O/MA	29.0	18.0	90	0	0	0	0	0	0	0	0
478	572	ASSOCIATED MECHANICAL CONTRACTORS INC., Montgomery, Ala.	M/U	28.9	21.0	95	5	0	0	0	0	0	0	0
479	569	EVANS ROOFING CO. INC., Elmira, N.Y. <sup>479</sup>	R/A/O	28.9	28.9	29	32	0	0	0	13	0	0	0
480	426	ASCHER BROTHERS CO. INC., Chicago, Ill.	P	28.9	28.9	100	0	0	0	0	0	0	0	0
481	550	CSE INC., Madison Heights, Va.	ST	28.9	25.0	20	20	0	0	0	60	0	0	0
482	523	SWANSON & YOUNGDALE INC., Minneapolis, Minn.	P	28.8	18.8	61	1	21	0	0	17	0	0	0
483	408	BRAZOS M & E LTD., Clute, Texas	X	28.7	15.9	0	0	0	0	0	100	0	0	0
484	**	A.J. MONIER & CO. INC., San Antonio, Texas <sup>484</sup>	M/O	28.5	16.3	85	0	0	0	0	0	0	0	0
485	494	MID-CONTINENTAL RESTORATION, Fort Scott, Kan. <sup>485</sup>	O/MA	28.4	33.3	70	10	0	0	10	0	10	0	0
486	**	P&P CONTRACTORS INC., Germantown, Md.	W	28.3	25.0	100	0	0	0	0	0	0	0	0
487	**	WAGNER-MEINERT INC., Fort Wayne, Ind. <sup>487</sup>	O	28.1	29.5	0	2	0	0	0	96	0	0	0
488	508	KOONTZ ELECTRIC CO. INC., Morrilton, Ark.	E	28.1	20.5	10	10	50	10	0	10	10	0	0
489	487	MARR SCAFFOLDING CO., Boston, Mass. <sup>489</sup>	O	27.8	18.6	0	0	0	0	0	0	0	0	0
490	557	DEL MONTE ELECTRIC, Dublin, Calif.	E	27.5	28.0	95	0	0	0	0	0	0	0	5
491	**	R.T. MOORE CO. INC., Indianapolis, Ind. <sup>491</sup>	O/M	27.5	NA	100	0	0	0	0	0	0	0	0
492	560	A & B MECHANICAL CONTRACTORS INC., Salt Lake City, Utah	M	27.5	21.6	100	0	0	0	0	0	0	0	0
493	441	PYRAMID MASONRY CONTRACTORS INC., Decatur, Ga.	MA	27.4	8.5	83	2	3	0	0	0	12	0	0
494	**	SHORELINE FOUNDATION INC., Pembroke Park, Fla. <sup>494</sup>	O/X	27.3	33.7	15	0	0	15	0	0	50	0	0
495	427	PPMI CONSTRUCTION CO., Evansville, Ind.	M	27.1	17.0	42	20	6	0	5	27	0	0	0
496	**	C/S ERECTORS INC., San Ramon, Calif.	G	27.0	16.0	100	0	0	0	0	0	0	0	0
497	424	G.M. MCCROSSIN INC., Bellefonte, Pa.	C/M/E	27.0	41.3	0	15	20	10	15	20	0	10	5
498	337	HARDROCK CONCRETE PLACEMENT CO. INC., Phoenix, Ariz.	C	26.9	15.8	95	0	0	0	5	0	0	0	0
499	**	THOMAS INDUSTRIAL COATINGS INC., Pevely, Mo.	P	26.9	41.2	2	4	10	20	15	19	25	0	5
500	568	SHARLEN ELECTRIC CO., Chicago, Ill.	E	26.7	6.8	45	10	10	0	15	10	0	0	10

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 452=FIRE SPRINKLER; 453=CRANE RENTAL, RIGGING, MILLWRIGHT; 462=HAZARDOUS WASTE; 467=CERAMIC TILE AND NATURAL STONE; 469=STEEL FABRICATION; 475=SCAFFOLDING/HAZMAT REMOVAL; 476=GENERAL CONTRACTING, HORIZONTAL DRILLING; 477=METAL, MARBLE, STONE, WOOD; 479=EXTERIOR WALL PANELS; 484=SERVICE; 485=MASONRY AND CONCRETE REPAIR AND RESTORATION; 487=REFRIGERATION; 489=ALL EXCEPT FOR STEEL; 491=PLUMBING; 494=MARINE CONSTRUCTION

RANK 2010	RANK 2009	FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN			NEW MARKETS (% OF 2009 REVENUE)				HAZ. WASTE	TELE- COM
				REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.		
501	571	SHELLEY ELECTRIC INC., Wichita, Kan.	E	26.6	8.3	10	15	0	20	30	25	0	0	0
502	547	GRIFFIN DEWATERING CORP., Houston, Texas <sup>502</sup>	O	26.5	26.5	15	0	20	20	15	25	5	0	0
503	**	ADVANCETEC LLC, Richmond, Va. <sup>503</sup>	O	26.5	20.1	0	70	0	0	0	0	0	0	0
504	**	EHRET INC., Belleville, Ill.	M/U	26.4	21.6	74	0	0	26	0	0	0	0	0
505	532	PIPING & EQUIPMENT CO. INC., Wichita, Kan. <sup>505</sup>	O	26.1	26.1	0	0	10	0	0	90	0	0	0
506	579	HERRER BROS. INC., Enola, Pa.	M/E	26.1	8.7	8	25	0	12	8	37	0	10	0
507	**	CAMPUTARO AND SON EXCAVATING INC., North Branford, Conn.	X/U	26.0	14.5	50	0	0	10	20	0	20	0	0
508	**	HARTMAN WALSH PAINTING CO., St. Louis, Mo.	P	26.0	NA	10	10	10	10	0	10	20	30	0
509	545	ROBINETTE DEMOLITION INC., Oakbrook Terrace, Ill.	D	26.0	22.0	60	20	0	0	0	20	0	0	0
510	528	ALLIANT SYSTEMS LLC, Beaverton, Ore.	M	25.9	20.0	100	0	0	0	0	0	0	0	0
511	452	SLACK & CO. CONTRACTING INC., Houston, Texas <sup>511</sup>	O/U	25.9	19.0	45	0	0	0	0	0	55	0	0
512	558	C.P. WARD INC., Scottsville, N.Y. <sup>512</sup>	O/C/X	25.8	26.2	5	0	0	5	5	0	85	0	0
513	573	W.B. GUIMARIN & CO., Columbia, S.C.	M	25.6	4.5	80	15	0	0	0	5	0	0	0
514	**	FRANKLIN HOLWERDA CO. (FHC), Wyoming, Mich.	M/SH	25.5	20.5	35	0	5	0	60	0	0	0	0
515	584	ADRIAN L. MERTON INC., Capitol Heights, Md.	M	25.3	25.3	100	0	0	0	0	0	0	0	0
516	599	SHIELDS INC., Winston-Salem, N.C. <sup>516</sup>	W/O	25.3	11.5	100	0	0	0	0	0	0	0	0
517	586	BAMCO INC., Middlesex, N.J.	W	25.2	15.5	100	0	0	0	0	0	0	0	0
518	**	UNITED ELECTRICAL & INSTRUMENTATION LTD., Clute, Texas <sup>518</sup>	E	25.2	23.6	0	0	0	0	0	30	0	0	70
519	489	W.D. MANOR MECHANICAL CONTRACTORS INC., Phoenix, Ariz.	M/SH	25.0	19.0	35	15	0	0	0	0	0	0	0
520	484	PERRECA ELECTRIC CO. INC., Newburgh, N.Y.	E	25.0	NA	45	20	0	0	0	10	0	10	15
521	**	VULCAN PAINTERS INC., Bessemer, Ala.	P	25.0	25.0	5	0	5	20	70	0	0	0	0
522	559	HELLER ELECTRIC CO. INC., Brandywine, Md.	E	25.0	22.1	88	0	0	0	0	0	3	0	10
523	596	HIS CONSTRUCTORS INC., Indianapolis, Ind. <sup>523</sup>	O/X	25.0	43.0	0	0	0	0	0	5	15	80	0
524	593	KPOST CO., Dallas, Texas <sup>524</sup>	R/SH	24.8	23.2	80	15	0	0	0	0	5	0	0
525	**	B.W. DEXTER II INC., Danielson, Conn.	MA	24.8	3.8	100	0	0	0	0	0	0	0	0
526	**	DON BURDEN & ASSOCIATES INC., Dallas, Texas	M	24.8	10.8	100	0	0	0	0	0	0	0	0
527	**	NORTH AMERICAN DISMANTLING CORP., Lapeer, Mich.	D/A	24.7	30.2	15	65	5	0	0	5	0	10	0
528	548	ACME ELECTRIC, Lubbock, Texas	E	24.6	25.0	45	0	0	0	55	0	0	0	0
529	539	WALDROP MECHANICAL SERVICES, Spartanburg, S.C.	M	24.6	14.5	80	20	0	0	0	0	0	0	0
530	582	MTH INDUSTRIES, Hillside, Ill.	G	24.6	18.6	65	15	0	0	0	0	10	0	0
531	**	RANDALL MECHANICAL INC., Altamonte Springs, Fla. <sup>531</sup>	M	24.6	25.0	95	0	0	0	0	5	0	0	0
532	**	MULTIPLE PLANT SERVICES INC., Anaheim, Calif.	P/A	24.4	23.2	10	10	30	10	10	10	10	10	0
533	541	DEE BROWN INC., Dallas, Texas	MA	24.4	24.6	100	0	0	0	0	0	0	0	0
534	**	E LIGHT ELECTRIC SERVICES INC., Englewood, Colo.	E	24.2	33.8	100	0	0	0	0	0	0	0	0
535	513	KEARNEY ELECTRIC INC., Phoenix, Ariz.	E	24.2	12.9	70	0	0	0	0	0	0	0	30
536	583	O.S. INTERIOR SYSTEMS INC., Houston, Texas	W/P	24.1	24.1	100	0	0	0	0	0	0	0	0
537	**	POBLOCKI SIGN CO., Milwaukee, Wis.	SH	24.0	26.0	95	0	0	0	0	0	5	0	0
538	555	MAYERS ELECTRIC CO. INC., Cincinnati, Ohio	E	23.9	8.9	63	11	0	0	2	18	0	4	2
539	**	CONSTRUCTION SUPPLY ERECTION INC., Germantown, Wis. <sup>539</sup>	ST/O	23.6	14.1	90	10	0	0	0	0	0	0	0
540	546	BURNS & SCALO ROOFING CO. INC., Pittsburgh, Pa.	R/SH	23.5	15.1	73	15	0	0	0	12	0	0	0
541	355	D.W. NICHOLSON CORP., Hayward, Calif. <sup>541</sup>	M/E	23.2	31.0	10	15	0	0	10	15	50	0	0
542	493	GRIBBINS INSULATION CO. INC., Evansville, Ind. <sup>542</sup>	O	23.2	23.2	20	15	25	0	0	40	0	0	0
543	463	JOSLIN CONSTRUCTION, Porter, Texas	U	23.1	22.8	0	0	0	25	75	0	0	0	0
544	464	FISCHBACH & MOORE ELECTRIC GROUP LLC, Boston, Mass.	E	23.0	22.3	25	0	0	0	35	0	35	0	5
545	527	SIERRA PACIFIC WEST INC., Vista, Calif.	X	23.0	16.0	5	0	0	0	0	0	95	0	0
546	**	MILLER DRUCK SPECIALTY CONTRACTING INC., New York, N.Y. <sup>546</sup>	O	23.0	23.1	100	0	0	0	0	0	0	0	0
547	**	DORE AND ASSOCIATES, Bay City, Mich.	D/A	23.0	28.8	0	0	0	0	0	0	0	25	0
548	**	LINDER AND ASSOCIATES INC., Wichita, Kan.	E	22.9	8.9	48	45	0	7	0	0	0	0	0
549	432	MISSION BELL MANUFACTURING CO. INC., Morgan Hill, Calif. <sup>549</sup>	O	22.9	17.2	100	0	0	0	0	0	0	0	0
550	**	MIDWEST STEEL CO. INC., Houston, Texas	D	22.6	23.2	0	0	0	0	0	100	0	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 502=DEWATERING; 503=CLEAN-ROOM CONSTRUCTION; 505=HEAVY INDUSTRIAL; 511=STREET AND BRIDGE; 512=HIGHWAY HEAVY; 516=FLOORING; 518=HVAC, CRANE AND ELEVATOR INSPECTION; 523=ENVIRONMENTAL REMEDIATION; 524=DECKING; 531=PLUMBING; 539=ARCHITECTURAL METAL; 541=PIPING; 542=MECHANICAL INSULATION; 546=STONE AND TILE; 549=ARCHITECTURAL MILLWORK/CASEWORK

## THE TOP 600 SPECIALTY CONTRACTORS

RANK 2010	2009 FIRM	TYPE OF FIRM	2009 (\$ MIL.)		GEN		NEW MARKETS (% OF 2009 REVENUE)						HAZ. WASTE	TELE- COM
			REVENUE	NEW CONTRACTS	BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.			
551	522	LONG PAINTING CO., Kent, Wash.	P	22.5	25.6	15	3	11	9	21	13	17	10	1
552	549	SPECIALTY FINISHES INC., Atlanta, Ga.	P	22.5	22.6	100	0	0	0	0	0	0	0	0
553	521	ORNDORFF & SPAID INC., Beltsville, Md.	R/SH	22.4	21.8	97	0	0	0	0	3	0	0	0
554	**	JOHNSON-DAVIS INC., Lantana, Fla.	U	22.4	18.2	0	0	0	10	80	0	10	0	0
555	**	UNITED RIGGERS & ERECTORS INC., Walnut, Calif.	C/M/ST	22.4	20.0	25	10	10	0	30	25	0	0	0
556	561	PETILLO INC., Flanders, N.J. <sup>556</sup>	X	22.3	20.3	75	0	0	0	0	0	25	0	0
557	**	FRED KINATEDER MASONRY, Waukesha, Wis.	MA	22.3	11.3	90	10	0	0	0	0	0	0	0
558	495	UTILITY CONTRACTORS INC. (DBA UCI), Wichita, Kan.	U/C	22.2	39.0	2	0	0	9	51	37	1	0	0
559	**	CAMPITO PLUMBING & HEATING INC., Latham, N.Y.	M	22.2	15.7	100	0	0	0	0	0	0	0	0
560	**	INTEX ELECTRICAL CONTRACTORS INC., Forney, Texas <sup>560</sup>	E	22.1	11.8	100	0	0	0	0	0	0	0	0
561	**	BROADWAY ELECTRIC INC., Elk Grove Village, Ill.	E	22.0	25.0	75	5	0	0	0	10	0	0	10
562	504	J.A. CROSON LLC, Sorrento, Fla.	M	22.0	36.0	100	0	0	0	0	0	0	0	0
563	**	LUSE THERMAL TECHNOLOGIES LLC, Aurora, Ill. <sup>563</sup>	O/A	21.8	25.0	20	0	35	0	0	25	0	20	0
564	443	THOMAS CO. INC., Egg Harbor Township, N.J.	SH/R	21.7	22.9	100	0	0	0	0	0	0	0	0
565	538	PETERSON MECHANICAL INC., Sonoma, Calif.	M	21.5	34.9	100	0	0	0	0	0	0	0	0
566	**	JOHN J. SMITH MASONRY CO., St. Louis, Mo.	MA	21.5	21.5	80	5	0	0	10	0	5	0	0
567	**	WHEELER ELECTRIC INC., Idaho Falls, Idaho	E	21.5	15.8	25	5	20	20	0	5	15	5	5
568	**	GRAZZINI BROTHERS & CO., Eagan, Minn. <sup>568</sup>	O	21.4	23.3	100	0	0	0	0	0	0	0	0
569	551	ACI (ACTIVE CONSTRUCTION INC.), Tacoma, Wash.	U/X	21.4	19.4	20	0	0	0	0	0	80	0	0
570	517	EVERGREEN ARCHITECTURAL ARTS INC., New York, N.Y. <sup>570</sup>	P/O	21.4	23.0	75	0	0	0	0	0	0	0	0
571	**	HOLLYWOOD WOODWORK, Hollywood, Fla. <sup>571</sup>	O	21.3	18.1	100	0	0	0	0	0	0	0	0
572	**	ALL STATE CONSTRUCTION INC., Farmington, Conn. <sup>572</sup>	M	21.1	32.4	50	1	2	10	2	35	0	0	0
573	506	ALLSOUTH SUBCONTRACTORS INC., Birmingham, Ala. <sup>573</sup>	R/SH	21.1	17.5	100	0	0	0	0	0	0	0	0
574	510	GAINES AND CO., Reisterstown, Md.	U	21.0	27.0	100	0	0	0	0	0	0	0	0
575	530	KING OF TEXAS ROOFING CO. LP, Grand Prairie, Texas	R/SH	21.0	19.8	90	10	0	0	0	0	0	0	0
576	566	RKS PLUMBING & MECHANICAL INC., Glendale, Ariz. <sup>576</sup>	M	21.0	10.0	90	0	0	0	10	0	0	0	0
577	**	WAYNE'S ROOFING INC., Sumner, Wash.	R/SH	21.0	18.8	97	0	0	0	0	3	0	0	0
578	**	ARC ABATEMENT, Waco, Texas	A	20.8	20.8	20	10	65	0	0	0	5	0	0
579	403	MILLER & ANDERSON INC., Clear Brook, Va.	M/E	20.8	22.7	75	5	0	15	0	5	0	0	0
580	576	O'ROURKE WRECKING CO., Cincinnati, Ohio	D	20.7	16.5	32	20	10	0	10	25	0	3	0
581	581	MISCELLANEOUS METALS INC., Frederick, Md. <sup>581</sup>	O	20.6	12.2	100	0	0	0	0	0	0	0	0
582	**	FENTON RIGGING CO. & CONTRACTING INC., Cincinnati, Ohio <sup>582</sup>	C/O/ST	20.5	20.5	0	25	10	0	0	20	45	0	0
583	589	FLY & FORM INC., Atlanta, Ga.	C	20.4	16.4	95	0	0	0	0	0	5	0	0
584	**	T&T CONSTRUCTION, Casselberry, Fla.	C/MA	20.4	22.7	100	0	0	0	0	0	0	0	0
585	**	INSULATION SPECIALTIES INC., Hopewell, Va. <sup>585</sup>	O/A	20.4	10.2	9	0	45	0	0	11	0	35	0
586	**	RADO ENTERPRISES INC., Bloomsburg, Pa.	M/SH	20.3	10.3	90	0	0	0	0	10	0	0	0
587	431	M&H BUILDING SPECIALTIES INC., Las Vegas, Nev.	W	20.3	102.2	93	0	0	0	0	0	7	0	0
588	**	NORTH BAY DRYWALL & PLASTERING INC., Petaluma, Calif.	W	20.2	2.9	88	10	0	0	2	0	0	0	0
589	**	SOUTHERN POWER & CONTROLS, Tampa, Fla.	E	20.2	28.0	10	20	0	10	60	0	0	0	0
590	577	EASTERN WATERPROOFING & RESTORATION CO. INC., Jessup, Md.	C/MA	20.2	8.6	95	0	0	5	0	0	0	0	0
591	**	GFRC CLADDING SYSTEMS LLC, Garland, Texas	C	20.0	12.0	100	0	0	0	0	0	0	0	0
592	**	OMEGA DEMOLITION CORP., Elgin, Ill. <sup>592</sup>	D	20.0	20.0	65	0	0	0	0	0	30	5	0
593	575	JERRY THOMPSON & SONS PAINTING INC., San Rafael, Calif.	P	20.0	12.0	90	5	0	0	0	0	5	0	0
594	**	BHW SHEET METAL CO., Jonesboro, Ga.	SH	20.0	12.6	0	0	0	0	0	0	0	0	0
595	395	MASONRY ARTS INC., Bessemer, Ala.	MA/G	19.9	13.7	85	0	0	0	0	15	0	0	0
596	**	GOODMAN DECORATING CO., Atlanta, Ga.	P/W	19.9	19.9	100	0	0	0	0	0	0	0	0
597	**	RIGHT WAY PLUMBING CO., Fort Lauderdale, Fla.	M	19.9	10.2	100	0	0	0	0	0	0	0	0
598	**	FIVE ARROWS INC., Tampa, Fla.	P	19.8	16.3	87	0	4	0	3	0	6	0	0
599	580	JAMES CRAFT & SON INC., York Haven, Pa.	M	19.7	13.6	100	0	0	0	0	0	0	0	0
600	540	WIEGMANN ASSOCIATES, St. Charles, Mo.	M	19.7	16.6	100	0	0	0	0	0	0	0	0

NUMBER FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (D) CATEGORY: 556=SITEWORK; 560=PLUMBING; 563=INSULATION; 568=CERAMIC TILE, TERRAZZO, STONE; 570=PLASTER RESTORATION; 571=MILLWORK; 572=GENERAL CONSTRUCTION; 573=SPRAYED FIREPROOFING; 576=PLUMBING; 581=METAL FABRICATION; 582=MACHINERY MOVING/ALIGNMENT; 585=INSULATION/SCAFFOLD; 592=LANDSCAPE

## WHERE TO FIND THE TOP 600

FIRM	RANK	FIRM	RANK	FIRM	RANK	FIRM	RANK
<b>A</b>							
A & B Mechanical Contractors Inc.	492	Barnum & Celillo Electric Inc.	404	Cantera Concrete Co. LLC	385	John W. Danforth Co.	114
A & R Mechanical Contractors Inc.	418	Basden Steel & Erection Inc.	304	Capform Inc.	140	Danny's Construction Co. Inc.	320
A-C Electric Co.	357	Bayside Interiors Inc.	388	Albin Carlson & Co.	331	M.C. Dean Inc.	13
Acco Engineered Systems Inc.	18	BCH Mechanical Inc.	247	Case Foundation Co.	150	Del Monte Electric	490
Ace Electric Inc.	273	Beard Construction Group LLC	419	Casey Industrial Inc.	96	Delta Diversified Enterprises Inc.	183
ACI (Active Construction Inc.)	569	The Beaver Excavating Co.	158	CBO Glass	302	Denison Landscaping Inc.	426
Acme Electric	528	The Beldon Group	227	CCI Mechanical Inc.	274	Design Electric Inc.	455
Acousti Engineering Co. of FL	95	Bell Electrical Contractors Inc.	373	Ceco Construction Group	20	B.W. Dexter II Inc.	525
Acoustic Ceiling and Partition Co.	421	Bencor Corp. of America		Centimark Corp.	31	Diamond B Constructors Inc.	294
Action Electrical & Mechanical Contractors	327	Foundation Specialist	332	Central Ceilings Inc.	350	DiGesare Mechanical Inc.	412
Advanced Roofing Inc.	345	Bergelectric Corp.	24	Century Concrete Inc.	282	Diversified Utility Services Inc.	372
AdvanceTEC LLC	503	Berger Engineering Co.	279	Century Mechanical Contractors Inc.	395	Dixie Electric LLC	393
Aevenia	383	Berkel & Co. Contractors Inc.	87	Century Steel Erectors	381	Donaldson Organization	113
J. F. Ahern Co.	68	Bermudez, Longo, Diaz-Masso SE	112	Cherry Demolition	289	dore and associates	547
Ajay Glass & Mirror Co. Inc.	434	Best Contracting Services Inc.	178	W.A. Chester LLC	425	Douglass Colony Group	303
Alakai Mechanical Corp.	324	BHW Sheet Metal Co.	594	Circle B Construction	444	DRC Emergency Services	149
Aldridge Electric Inc.	44	Bierlein Demolition & Dismantling	230	The Circle Group of Cos.	275	Drill Tech Drilling & Shoring Inc.	276
All State Construction Inc.	572	Bigge Crane and Rigging Co.	93	Cleveland Cement Contractors Inc.	364	Ducci Electrical Contractors Inc.	201
H. R. Allen Inc.	409	Binsky & Snyder LLC	213	Cleveland Electric Co.	99	E.M. Duggan Inc.	369
Alliant Systems LLC	510	Birdair Inc.	299	Cleveland Wrecking Co.	394	Dunbar Mechanical Inc.	387
Allison Smith LLC	326	Bomel Construction Co. Inc.	136	Coastal Mechanical Group	117	Dunkin & Bush Inc.	375
AllSouth Subcontractors Inc.	573	Bonland Industries Inc.	246	Cochran Inc.	116	Durr Heavy Construction LLC	362
Alterman	151	Frank M. Booth Inc.	371	Colasanti Specialty Services Inc.	322	Durr Mechanical Construction Inc.	224
American Pan Enterprises Co. Inc.	447	Borderland Construction Co. Inc.	448	Collins Electrical Co. Inc.	186	DynaTen Corp.	295
American Technologies Inc.	211	E.S. Boulos Co.	317	Comfort Systems USA Inc.	8	<b>E</b>	
Amex Construction Co. Inc.	291	W.E. Bowers	70	Commercial Roofers Inc.	365	E Light Electric Services Inc.	534
Anderson Drilling	233	W. Bradley Electric Inc.	340	Commonwealth Electric Co. of the Midwest	179	Eastern Waterproofing & Restoration Co. Inc.	590
APG Electric Inc.	457	Brand Energy and Infrastructure Services	3	ComNet Communications LLC	349	Edgerton Contractors Inc.	403
API Group Inc.	6	Brandenburg Industrial Service Co.	148	Concrete Strategies LLC	229	Egan Co.	130
Apollo Sheet Metal Inc.	103	Brandt	53	Concrete Structures of the Midwest Inc.	323	Ehret Inc.	504
Applegate Johnston Inc.	476	Brazos M & E Ltd.	483	Condon Johnson & Assoc. Inc.	263	E-J Electric Installation Co.	102
ARC Abatement	578	Broadway Electric Inc.	561	Construction Supply Erection Inc.	539	EIDeCo Inc.	337
Architectural Glass & Aluminum Co. Inc.	228	Broadway Electric Service Corp.	243	Continental Electrical Construction Co.	109	Elkhorn Holdings Inc.	77
Architectural Wall Systems Co.	398	The Brock Group	7	Cornerstone Detention Products Inc.	355	Davis H. Elliot Co. Inc.	105
Ardent Services	168	Brooks-Berry-Haynie & Associates Inc.	293	Corval Group Inc.	125	EMCOR Group Inc.	1
Area Erectors Inc.	271	Dee Brown Inc.	533	James Craft & Son Inc.	599	Enclos Corp	42
Ascher Brothers Co. Inc.	480	Bruce & Merrilees Electric Co.	261	Dee Cramer Inc.	407	Envirocon Inc.	135
Aschinger Electric Co.	359	Buckner Cos.	262	F.L. Crane & Sons Inc.	171	Environmental Restoration LLC	254
Associated Interiors Inc.	386	Buist Electric	313	Critchfield Mechanical Inc.	65	ERMCO Inc.	214
Associated Mechanical Contractors Inc.	478	Don Burden & Associates Inc.	526	J.A. Croson LLC	562	Ershigs Inc.	285
ATS Drilling LP	401	Burgess Steel Erectors of N.Y. LLC	464	Crown Corr Inc.	146	Evans Roofing Co. Inc.	479
AZCO Inc.	198	Burns & Scalo Roofing Co. Inc.	540	Crowther Roofing & Sheet Metal of Florida Inc.	379	EverGreene Architectural Arts Inc.	570
<b>B</b>							
Bahnsen Holdings Inc.	108	<b>C</b>		CSE Inc.	481	<b>F</b>	
Baker Concrete Construction Inc.	11	C/S Erectors Inc.	496	CSI Electrical Contractors Inc.	209	FabArc Steel Supply Inc.	137
Baker Electric Inc.	310	Cache Valley Electric Co.	71	Cullum Mechanical Construction Inc.	390	Faith Technologies Inc.	60
Baker Group	226	Caid Industries	469	Cummings Electrical Inc.	260	The Farfield Co.	242
Baker Roofing Co.	127	California Drywall Co.	311	Cupertino Electric Inc.	38	Fenton Rigging Co. & Contracting Inc.	582
BakerTriangle	129	The Campbell Cos.	288	<b>D</b>			
S.B. Ballard Construction Co.	185	Campito Plumbing & Heating Inc.	559	Daidone Electric Inc.	277	Ferguson	415
BAMCO Inc.	517	Computaro and Son Excavating Inc.	507	Daley's Drywall	449	Feyen Zylstra LLC	473
Barnhart Crane & Rigging Co.	57	J.C. Cannistraro LLC	144	Dalmatian Fire Inc.	374	Fischbach & Moore Electric Group LLC	544
		Cannon & Wendt Electric Co. Inc.	382			Fisk	16
						Five Arrows Inc.	598

## WHERE TO FIND THE TOP 600

FIRM	RANK	FIRM	RANK	FIRM	RANK	FIRM	RANK
Fly & Form Inc.	583	HEPACO Inc.	462	Kleinberg Electric Inc.	413	Adrian L. Merton Inc.	515
Foley Co.	250	Hermanson Co. LLP	176	Koontz Electric Co. Inc.	488	Mid-Continental Restoration	485
Fort Pitt Group LP	223	Herre Bros. Inc.	506	Kovach Inc.	472	Midstate Mechanical Inc.	314
Foundation Constructors Inc.	284	High Concrete Group LLC	166	KPost Co.	524	Midwest Drywall Co. Inc.	160
Fountain Construction Co. Inc.	466	Hill Mechanical Group	73	<b>L</b>			
Freestate Electrical Service Co.	128	HIS Constructors Inc	523	L.P.R. Construction Co.	272	Midwest Steel Co. Inc.	550
Fresh Meadow Mechanical Corp.	86	Hi-Tech Electric Inc.	238	Lake Erie Electric Cos.	203	Midwest Steel Inc.	153
Frischhertz Electric Co. Inc.	245	Holaday-Parks Inc.	123	LandCoast Insulation Inc.	356	Miller & Anderson Inc.	579
<b>G</b>							
Gaines and Co.	574	Hollywood Woodwork	571	Landmark Structures	182	Miller Bonded Inc.	368
Gardner Zemke Co.	343	Holmes Electric	429	Largo Concrete Inc.	266	Miller Electric Co.	61
Gate Construction Materials Group	85	Franklin Holwerda Co. (FHC)	514	Latite Roofing & Sheet Metal Co.	346	Miller Pipeline Corp.	66
Gaylor Inc.	107	Humphrey Co. Ltd.	319	Letos Co.	167	Miscellaneous Metals Inc.	581
GEM Inc.	154	Hunt Electric Corp.	56	Limbach Facility Services LLC	50	Mission Bell Manufacturing Co. Inc.	549
GFRC Cladding Systems LLC	591	Hussung Mechanical Contractors Inc.	216	Linde Corp.	471	MKB Construction Inc.	474
Gill-Simpson	110	<b>I</b>				MLN Co.	218
Giroux Glass Inc.	215	icon Mechanical Construction & Engineering LLC	341	Linder and Associates Inc.	548	MMC Corp.	23
Richard Goettle Inc.	307	Integrated Electrical Services Inc.	14	C.A. Lindman Cos.	280	MMR Group Inc.	27
Goodman Decorating Co.	596	IMCOR - Interstate Mechanical Corp.	300	Long Painting Co.	551	Mobley Industrial Services Inc.	297
Goyette Mechanical Co.	416	Infinity Construction Services LP	143	Lucia LLC	439	Mona Electric Group Inc.	235
Grazzini Brothers & Co.	568	Inglett & Stubbs LLC	126	Ludvik Electric Co.	164	A.J. Monier & Co. Inc.	484
John E. Green Co.	62	Insulation Specialties Inc.	585	Luse Thermal Technologies LLC	563	R.T. Moore Co. Inc.	491
Greenberry Industrial	391	Intermountain Electric	301	LVI Services Inc.	46	Rex Moore Electrical Contrs. & Engrs.	177
Greenstar Services Corp.	17	International Chimney Corp.	463	<b>M</b>			
Gregory Electric Co. Inc.	397	Interstates Cos.	191	M&D Mechanical Contractors Inc.	460	Morgan & Thornburg Inc.	344
Gresser Cos. Inc.	436	Intex Electrical Contractors Inc.	560	M&H Building Specialties Inc.	587	Morrow-Meadows Corp.	43
Gribbins Insulation Co. Inc.	542	IPS	240	MacDonald-Miller Facility Solutions	131	Morse Electric	212
Griffin Dewatering Corp.	502	Irex Contracting Group	51	Mader Southeast	366	Motor City Electric Co.	78
D.H. Griffin Wrecking Co. Inc.	190	ISC	59	Malcolm Drilling Co. Inc.	74	MTH Industries	530
Wayne J. Griffin Electric Inc.	54	ISEC Inc.	47	B.T. Mancini Co. Inc.	283	Multiple Plant Services Inc.	532
Group Builders Inc.	189	Ivey Mechanical Co.	72	W.D. Manor Mechanical Contractors Inc.	519	Murphy Co. Mechanical Contractors & Engineers	58
Grunau Co.	169	<b>J</b>				Murray Co.	115
GSL Electric	269	J & S Mechanical Contractors Inc.	270	Marathon Electrical Contractors Inc.	309	Muth Electric Inc.	358
Guarantee Electrical Co.	80	Jacobson & Co. Inc.	437	Marina Landscape Inc.	296	MYR Group Inc.	15
W.B. Guimarin & Co.	513	Charles E. Jarrell Contracting Inc.	193	Markham Contracting Co. Inc.	402	<b>N</b>	
Gulf Shores Consulting & Acquisitions LLC	64	Jensen Corp.	370	Maron Electric Co.	241	Nabco Mechanical & Electrical Inc.	458
<b>H</b>							
HACI Mechanical Contractors Inc.	378	Johnson-Davis Inc.	554	Marr Scaffolding Co.	489	Nagelbush Mechanical Inc.	423
Haley-Greer Inc.	264	Joslin Construction	543	Martin Petersen Co. Inc.	278	NASDI LLC	328
Harder Mechanical Contractors Inc.	29	<b>K</b>				National Construction Enterprises Inc.	97
Hardrock Concrete Placement Co. Inc.	498	K2 Industrial Services Inc.	106	Masonry Arts Inc.	595	National Steel City LLC	400
Harmon Inc.	63	Kalkreuth Roofing & Sheet Metal Inc.	253	Mass. Electric Construction Co.	49	Nations Roof LLC	208
Harris Cos.	89	Karas & Karas Glass Co. Inc.	292	MasTec Inc.	4	New River Electrical Corp.	152
Hartman Walsh Painting Co.	508	Kearney Electric Inc.	535	Matco Electric Corp.	329	Newkirk Electric	281
Hatzel & Buehler Inc.	121	Kelso-Burnett Co.	237	Mayers Electric Co. Inc.	538	The Newtron Group LLC	30
Hayward Baker Inc. (a Keller Co.)	37	Kenmor Electric Co. LP	352	MBR Construction Services Inc.	225	Nicholson Construction Co.	133
Hazardous Elimination Corp	475	Kent Cos. Inc.	256	McCarl's Inc.	122	D.W. Nicholson Corp.	541
Heating & Plumbing Engineers Inc.	255	Keystone Concrete Placement	84	G.M. McCrossin Inc.	497	Nooter Construction Co.	39
Edwin L. Heim Co.	305	KHS&S Contractors	36	McDade-Woodcock Inc.	321	Norment Security Group Inc.	239
Heinaman Contract Glazing	316	Fred Kinatader Masonry	557	O.C. McDonald Co. Inc.	406	North American Coatings LLC	442
Helix Electric Inc.	34	Kinetics	41	McGee Brothers Co. Inc.	290	North American Dismantling Corp.	527
Heller Electric Co. Inc.	522	King of Texas Roofing Co. LP	575	McHugh Concrete Construction	139	North Bay Drywall & Plastering Inc.	588
Henkels & McCoy Inc.	9	Kirk & Blum - a CECO Environmental Co.	259	McKinney Drilling Co.	195	Northland Concrete & Masonry Co. LLC	376
<b>O</b>							
				Mechanical Inc.	161	O.S. Interior Systems Inc.	536
				Meisner Electric Inc. of Florida	330		

# WHERE TO FIND THE TOP 600

FIRM	RANK	FIRM	RANK	FIRM	RANK	FIRM	RANK
O'Connell Electric Co. Inc.	175	Remco Maintenance LLC	477	SteelFab Inc.	35	Universal Plant Services Inc.	180
Oil Capital Electric	200	Remedial Construction Services LP	141	Steiny and Co. Inc.	188	University Mechanical Contractors Inc.	124
Oklahoma Electrical Supply Co.	335	RHP Mechanical Systems	470	Structural Group	22	Upchurch Plumbing Inc.	451
Omega Demolition Corp.	592	JE Richards Inc.	196	Sullivan & McLaughlin Cos. Inc.	156	Utility Contractors Inc. (dba UCI)	558
Oncore Construction	334	Right Way Plumbing Co.	597	Sun Valley Masonry Inc.	333		
Orndorff & Spaid Inc.	553	RK Mechanical Inc.	88	Suntec Concrete	197	<b>V</b>	
O'Rourke Wrecking Co.	580	RKS Plumbing & Mechanical Inc.	576	Sunwest Electric Inc.	454	Valley Electric Co. of Mount Vernon Inc.	159
<b>P</b>		RMCI Inc.	265	Superior Air Handling Corp.	399	Van Ert Electric Co. Inc.	380
P&P Contractors Inc.	486	Robinette Demolition Inc.	509	Superior Rigging & Erecting Co. Inc.	453	Vaughn Industries LLC	221
Pacific Coast Steel	45	Rogers Electric	181	Sure Steel Inc.	433	Vee-Jay Cement Contracting Co. Inc.	308
Pacific Construction Systems Inc.	219	Rosendin Electric Inc.	12	Swanson & Youngdale Inc.	482	Veit & Co. Inc.	157
Alex E. Paris Contracting Co. Inc.	267	Ruttura & Sons Construction Co. Inc.	210	H.T. Sweeney & Son Inc.	450	Vellutini Corp. dba Royal Electric Co.	298
Parsons Electric	83	Ryan Inc. Central	202	<b>T</b>		VSC Fire & Security Inc.	134
Patriot Erectors Inc.	315	<b>S</b>		T&T Construction	584	Vulcan Painters Inc.	521
PayneCrest Electric	206	S&F Concrete Contractors Inc.	147	T.A.S. Commercial Concrete		<b>WX</b>	
Penhall Co.	75	S3H Inc.	234	Construction LLC	138	W & W Glass LLC	173
T.B. Penick & Sons Inc.	162	Sachs Electric Co.	48	Taylor Electric Inc.	339	Wachter	174
John A. Penney Co. Inc.	336	Sauer Inc.	33	TDIndustries	40	E.S. Wagner Co.	155
Performance Contracting Group Inc.	10	Scheck Industries	163	Team Fishel	91	Wagner-Meinert Inc.	487
Perreca Electric Co. Inc.	520	Schlouch Inc.	414	Team Industrial Services	19	Waldrop Mechanical Services	529
Peterson Mechanical Inc.	565	Schreiber Roofing	347	Techno Coatings Inc.	325	Walker Engineering Inc.	92
Petillo Inc.	556	Schuff International Inc.	25	Tecta America Corp.	26	Walters & Wolf	52
Petrin Corp.	389	Schuster Concrete Construction	118	Tennessee Electric Co.	468	C.P. Ward Inc.	512
Philips Bros. Electrical Contractors Inc.	435	SDB Inc.	318	Terry's Electric Inc.	431	R.W. Warner Inc.	360
PIC Group Inc.	187	Seedorff Masonry Inc.	348	Testa Corp.	306	Warwick Plumbing & Heating	184
Pierce Associates Inc.	142	Seretta Construction Inc.	367	Texas Scenic Co.	405	WASCO Inc.	440
The PIPCO Cos. Ltd.	452	Shapiro & Duncan Inc.	204	Thomas Co. Inc.	564	Wayne Automatic Fire Sprinklers Inc.	396
Piping & Equipment Co. Inc.	505	Sharlen Electric Co.	500	Thomas Industrial Coatings Inc.	499	Wayne's Roofing Inc.	577
Pittsburg Tank and Tower Co. Inc.	438	Shaw Electric Co.	420	FD Thomas Inc.	427	Wellington Power Corp.	132
Player and Co.	342	Shelley Electric Inc.	501	Thompson Electric Co.	441	West Electric Group	432
Poblocki Sign Co.	537	Shields Inc.	516	Jerry Thompson & Sons Painting Inc.	593	West Valley Construction Co. Inc.	257
Pomeroy Electric Inc.	430	Shoreline Foundation Inc.	494	Thorne Associates Inc.	461	Western Construction Group	120
Pompano Masonry Corp.	361	Siemens Industry Inc.	5	Terra Millennium Corp.	104	Wheeler Electric Inc.	567
Port Morris Tile & Marble Corp.	192	Sierra Detention Systems	354	Titan Contracting/Horn		White Electrical Construction Co.	411
Postler & Jaeckle Corp.	220	Sierra Pacific West Inc.	545	Industrial Services	82	Wiegmann Associates	600
Power Piping Co.	384	Sigma Marble and Granite Inc.	467	TolTest Inc.	100	TJ Wies Contracting Inc.	353
PPMI Construction Co.	495	Singleton Electric Co. Inc.	205	W.G. Tomko Inc.	236	Wilks Masonry Corp.	422
Precision Concrete Construction Inc.	363	SkiHi Enterprises Ltd.	424	Topcor Cos.	392	The Williams Group	101
Precision Environmental Co.	408	Slack & Co. Contracting Inc.	511	Total Engineering Inc.	249	Kirk Williams Cos.	446
Premier Electrical Corp.	456	Sloan & Co. Inc.	248	Tower Glass Inc.	410	Wilson Electric Services Corp.	207
Prime Electric Inc.	252	John J. Smith Masonry Co.	566	Tri City Electric Co. of Iowa	268	Worth & Co. Inc.	111
Progressive Roofing	172	Southern Industrial Constructors Inc.	199	Tri-City Electrical Contractors Inc.	119	Wyatt Inc.	222
Pyramid Masonry Contractors Inc.	493	Southern Power & Controls	589	The Tri-M Group LLC	312	<b>Y</b>	
<b>Q</b>		Southland Concrete Corp.	232	Tri-State Drilling Inc.	286	Yearout Mechanical Inc.	170
Quality Plus Services Inc.	258	Southland Industries	21	Truland Systems Corp.	32	Young Plumbing & Heating	445
Quanta Services Inc.	2	Sowles Co.	465	<b>U</b>		YTG LLC	79
<b>R</b>		Spacecon Specialty Contractors	377	U.S. Engineering Co.	67	<b>Z</b>	
Rado Enterprises Inc.	586	Specialty Finishes Inc.	552	United Electrical & Instrumentation Ltd.	518	A. Zahner Co.	428
J. Ranck Electric Inc.	338	Sprig Electric	165	United Forming Inc.	81	Zebra Construction Co. Inc.	443
Randall Mechanical Inc.	531	SPS Corp.	351	United Group Services	417	Zephyr Aluminum LLC	459
The Raymond Group	90	Staff Electric Co. Inc.	231	United Riggers & Erectors Inc.	555	Ziolkowski Construction Inc.	287
Redwood City Electric Inc.	98	Standard Drywall Inc.	69	Unity International Group Inc.	76		
A.O. Reed & Co.	145	Stark Excavating Inc.	194	Universal Builders Supply Inc.	251		
		The State Group	55				

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